1	STATE OF NEW HAMPSHIRE
2	SITE EVALUATION COMMITTEE
3	
4	January 3, 2011 - 10:00 a.m. 21 South Fruit Street, Suite 10
5	Concord, New Hampshire
6	
7	RE: SEC Docket No. 2010-03 Joint Application by Granite
8	Reliable Power, LLC, and Brookfield Renewable Power,
9	Inc., for Approval to Transfer Equity Interests in Granite
10	Reliable Power, LLC, under RSA 162-H.
11	(Prehearing conference)
12	
13	
14	PRESENT: SITE EVALUATION COMMITTEE:
15	Michael J. Iacopino Counsel for the Committee (Presiding as Hearings Examiner)
16	(Presiding as hearings Examiner)
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23	COURT REPORTER: Steven E. Patnaude, LCR No. 52
24	

1 2 **APPEARANCES:** 3 Counsel for Joint Applicant: Douglas L. Patch, Esq. (Granite Reliable Power) (Orr & Reno) Michael J. Palmieri, Esq. 4 (Noble Environmental Power) 5 Counsel for Joint Applicant: Harold C. Pachios, Esq. б (Brookfield Renewable Power) (Preti Flaherty) Sigmund D. Schutz, Esq. 7 (Preti Flaherty) David Bono, Esq. 8 (Brookfield Renewable Power) 9 Counsel for the Public: Peter C.L. Roth, Esq. (Sr. Asst. Atty. General) 10 Department of Justice 11 Reptg. Industrial Wind Lisa Linowes Action Group: 12 13 14 ALSO PRESENT: Pip Decker (Noble Environmental Power) Tom Swank (Noble Environmental Power) 15 Kim Osmars (Brookfield Renewable Power) Michael Cutter (Brookfield Renewable) 16 Daniel Whyte (Brookfield Renewable) Tom Colgan (Wagner Forest Mgt./Freshet) 17 18 19 20 21 22 23 24 {SEC 2010-03} [Prehearing conference] {01-03-11}

1		
1		
2	INDEX	
3	PAGE	NO.
4	DISCUSSION RE:	
5	AGENDA ITEM: REVIEW OF PETITIONS TO INTERVENE	б
6	AGENDA ITEM: DISCOVERY 15, 37, 6	2
7	AGENDA ITEM: INTERVENOR WITNESSES 3.	1
8	AGENDA ITEM: TECHNICAL SESSION 3.	1
9	AGENDA ITEM: SCHEDULED FINAL HEARING 4	5
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
	{SEC 2010-03} [Prehearing conference] $\{01-03-11\}$	

1	PROCEEDING
2	MR. IACOPINO: Okay. Thank you,
3	everybody, for coming today. We are here today for an
4	informal prehearing conference in the New Hampshire Site
5	Evaluation Committee Docket Number 2010-03, the Joint
6	Application by Granite Reliable Power, LLC, and Brookfield
7	Renewable Power for Approval to Transfer Equity Interests
8	in the Granite Reliable Power, LLC, pursuant to RSA 162-H.
9	My name is Michael Iacopino. I am the counsel to the
10	Committee. On Friday, Commissioner Burack designated me
11	to preside at this proceeding today.
12	I'm going to try to run this as
13	informally as possible. I'm going to start off with
14	introductions. So, why don't we just go clockwise around
15	the table and have everybody introduce themselves for the
16	record. And, if you're here appearing on behalf of a
17	particular party, please identify the party whom you
18	appear on behalf of.
19	MR. PATCH: Douglas Patch, from the law
20	firm of Orr & Reno, on behalf of Granite Reliable Power.
21	MR. PALMIERI: Michael Palmieri,
22	General Counsel of Noble Environmental Power.
23	MR. OSMARS: Kim Osmars, Chief Operating
24	Officer, U.S. Operations, Brookfield Renewable Power.
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1 MR. BONO: David Bono, Vice President of Law and General Counsel for the U.S. Operations of 2 3 Brookfield Renewable Power. 4 MR. ROTH: Peter Roth, the Counsel for 5 the Public. 6 MR. SCHUTZ: Sigmund Schutz, Preti 7 Flaherty, counsel for Brookfield. 8 MR. PACHIOS: Harold Pachios, Preti 9 Flaherty, counsel for Brookfield. 10 MR. IACOPINO: Why don't we go back to 11 you, sir, back there. 12 MR. CUTTER: Michael Cutter. I'm Vice 13 President of Engineering and Development for Brookfield 14 Renewable Power. 15 MR. IACOPINO: Mr. Whyte. 16 MR. WHYTE: Daniel Whyte, Vice 17 President, Brookfield Renewable Power. 18 MR. DECKER: Pip Decker, Project Manager 19 for Noble Environmental. MR. SWANK: Tom Swank, Chief Commercial 20 21 Officer of Noble Environmental Power. 22 MR. COLGAN: Tom Colgan, President of 23 Wagner Forest Management, here representing Freshet Wind, 24 LLC. {SEC 2010-03} [Prehearing conference] {01-03-11}

1	MR. IACOPINO: And, for the record, I
2	would also note that last week we received a Petition to
3	Intervene on behalf of the Industrial Wind Action Group
4	filed by Lisa Linowes. We've waited ten minutes past our
5	scheduled starting time, but Ms. Linowes has not appeared
6	yet, but we are going to proceed in any event.
7	The only Petition to Intervene that
8	actually, let me address you, Mr. Pachios. Did the notice
9	of the hearing get published?
10	MR. PACHIOS: Yes, it did. It was
11	published both in the Manchester Union Leader and the
12	Berlin newspaper.
13	MR. IACOPINO: Okay. And, I think your
14	affidavit has to be filed today, is that from the order?
15	MR. SCHUTZ: Yes. The affidavit was
16	mailed in on Thursday.
17	MR. IACOPINO: Okay. Thank you. The
18	only Petition to Intervene that I'm aware of is the one
19	that was filed last week by Lisa Linowes and Industrial
20	Wind Action Group.
21	MR. ROTH: And here she is.
22	MR. IACOPINO: And here she comes.
23	MR. ROTH: Okay.
24	MR. IACOPINO: Lisa, why don't you take
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1	the seat right down there.
2	MS. LINOWES: Thank you.
3	MR. IACOPINO: We've barely started, Ms.
4	Linowes. And, all we've done is have everybody state
5	their names for the record. So, why don't you do the
6	same.
7	MS. LINOWES: Okay. I'm Lisa Linowes.
8	I'm with the Industrial Wind Action Group. I was an
9	intervenor in the original Granite Reliable case.
10	MR. IACOPINO: And, we have received
11	your Petition to Intervene in this particular docket, and
12	that's where we had left off just before you walked in.
13	My next question was going to be, just
14	informally and generally, is anybody aware of any other
15	Petitions to Intervene? Technically, they have until the
16	end of today to be filed under the order. Was anybody
17	aware of or had spoken to any other parties who had
18	indicated an intent to intervene, if you're aware?
19	(No verbal response)
20	MR. IACOPINO: I'll take it Brookfield
21	hasn't heard of anybody? Counsel for the Public?
22	MR. PACHIOS: No.
23	MR. ROTH: No.
24	MR. PACHIOS: We had a telephone call
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1	from the clerk of a town, and just left a message for me,
2	"We don't know anything about this. Why did we get this
3	notice?"
4	MR. IACOPINO: Town of Dummer maybe?
5	MR. PACHIOS: I'm not sure it was the
6	Town of Dummer. I can't remember. But it was, you know,
7	"we don't know why we got this."
8	MR. IACOPINO: Well, it is
9	MS. LINOWES: That was a question to
10	you, they didn't know why they got it?
11	MR. PACHIOS: That was a message that my
12	secretary took.
13	MR. IACOPINO: Well, we do send notices
14	to the affected towns and the abutting towns, so it may
15	very well be. Although, I can't remember what towns were
16	involved with this, other than Dummer and the county,
17	because a lot of it was in the unincorporated areas. But,
18	if they are a town, they have an absolute right, if it's
19	their town that's affected, they have an absolute right to
20	intervene. And, if we receive a petition, we will address
21	it accordingly.
22	Ms. Linowes, are you aware if any of the
23	other intervenors with who you participated in the
24	underlying docket may file a petition?
	$\{SEC \ 2010-03\}$ [Prehearing conference] $\{01-03-11\}$

1	MS. LINOWES: I have not heard from any
2	of them.
3	MR. IACOPINO: Okay. All right. So, it
4	looks like, at least at this point, the parties to this
5	proceeding will be the Joint Applicants, Counsel for the
6	Public, and, if the IWA's petition is granted, they will
7	be a party as well.
8	I'm going to let everybody know, it's my
9	intention to recommend that the petition be granted by
10	Industrial Wind Action Group to the Committee. The
11	Committee will make the ultimate decision. However, they
12	did intervene in the underlying docket, I think they have
13	a sufficient understanding of these proceedings, and I
14	don't believe that they will cause any undue delay in the
15	proceedings. And, that's going to be my recommendation.
16	I haven't seen any objections. I know I'm sort of jumping
17	the gun, not giving anybody an opportunity to object.
18	But, quite frankly, from a regulatory standpoint, it's
19	probably the best way to make sure that the matter stays
20	on track and proceeds swiftly.
21	So, I don't know if you had any
22	objections, Mr. Pachios. But, if you wanted to state them
23	for the record, you can.
24	MR. PACHIOS: Well, my client was not a
	{SEC 2010-03} [Prehearing conference] {01-03-11}

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1	party in the underlying proceeding. So, we know that the
2	issues here are financial, technical, and managerial.
3	And, I don't know what Ms I'm not familiar with Ms.
4	Linowes or her organization or their level or approach in
5	the proceeding below. But, to the extent that that's what
6	her interest is, the financial, technical, and managerial,
7	you know, I just don't know.
8	MS. LINOWES: Would you like me
9	MR. IACOPINO: Well, go ahead. Go
10	ahead, Lisa.
11	MS. LINOWES: When I was granted
12	intervenor status, it was at the time, there were no
13	limits placed on it, in terms of the subject matters. We
14	did delve into the issues of the financial, managerial,
15	and technical ability of Noble Environmental at the time.
16	And, so, it's And, the other reason we're interested in
17	being a part of this proceeding here is that there are
18	conditions that have been placed on the order that involve
19	that involve concerns about the environmental issues.
20	And, I know that that's not why you're here today, but I
21	do also understand that you have concerns in expediting
22	the process. And, I just want to make sure our
23	organization wants to make sure that there is no effort to
24	expedite it to the extent that other conditions of the
	<pre>{SEC 2010-03} [Prehearing conference] {01-03-11}</pre>

1 order are addressed or adjusted downward. MR. IACOPINO: And, I do note --2 3 MR. PACHIOS: You're talking about the environment -- excuse me, can I just --4 5 MR. IACOPINO: Sure. Go ahead. MR. PACHIOS: You're talking about some 6 7 of the environmental conditions, when you can work, and the period between April and August, etcetera? 8 9 MS. LINOWES: Correct. And, I 10 understand that that's not the purpose --11 MR. PACHIOS: Yes. MS. LINOWES: -- of your Application, 12 13 but anything can happen. 14 MR. PACHIOS: You want to watch. 15 MS. LINOWES: Yes. 16 MR. IACOPINO: I do note, Ms. Linowes, 17 that in your motion you state that "given the current 18 economic conditions, it is prudent to examine the financial, managerial, and technical abilities of 19 20 Brookfield Renewable Power, Inc." And, I assume that's 21 the reason why you're seeking to intervene? 22 MS. LINOWES: Absolutely. 23 In the past, that's MR. IACOPINO: 24 really, when there's been a proceeding like this, whether {SEC 2010-03} [Prehearing conference] {01-03-11}

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1	it's a transfer of a certificate or a transfer of
2	ownership of the holder of a certificate, that is
3	primarily the review that the Committee has performed. It
4	has not been the practice of the Committee in the past to
5	undertake a wholesale review of the entire Application and
6	the entire project, and all of the environmental and state
7	permitting aspects that go into it. Everybody here is
8	probably aware that there have been several proceedings
9	like this over the past five or six years. And, in each
10	of those proceedings, the issue of whether the transferee
11	is an appropriate transferee has been the issue. And, I
12	don't expect that this will be any different in this
13	particular case, unless, of course, members of the
14	Committee overrule me.
15	Mr. Patch, did you have any objection to
16	Ms. Linowes' Petition to Intervene?
17	MR. PATCH: I guess, just for the
18	record, I'd like to object on the same grounds that
19	Granite Reliable objected to her original Petition to
20	Intervene. And, just like to cite for the record the
21	filing that we made back on September 25th of 2008, and
22	the same basis for objection, would like to have that in
23	the record.
24	The other thing that I'd like to point
	$\{SEC, 2010-03\}$ [Drehearing conference] $\{01-03-11\}$

1 out is that, to the extent that the Committee is or does 2 grant her request, I would request that it do so under the same circumstances that it did originally. And, I'd cite 3 back to the order that was issued on October 14th of 2008, 4 5 where it specifically said that her group had "not demonstrated rights, duties, privileges, immunities, or 6 7 other substantial interests which require that they be I just think it's important that 8 granted intervention." 9 that be in the record. And, for the same reasons that we 10 objected before, we would object here. 11 And, I'd just like to underscore what Mr. Pachios had said, which is basically that this is a 12 13 much more limited in scope proceeding. And, so, -- and, obviously, we think it ought to remain as such and ought 14 15 to remain on the schedule that the Committee has already 16 indicated when it issued the procedural order. So, for 17 those reasons, we would object to the intervention. 18 MR. IACOPINO: Mr. Roth? 19 MR. ROTH: I don't have any objection to 20 Ms. Linowes' participation in the proceeding. And, have discovered in the first case, in Granite Reliable, and in 21 22 other cases that she's participated in, that she conducts herself very professionally and to the point. And, I 23 24 don't see that as being a problem here.

1	In terms of there being any sort of
2	"mission creep" on the hearing, I don't see that occurring
3	either. I don't know that the
4	MR. IACOPINO: My guess is that the
5	presiding officer will not allow that to occur.
6	MR. ROTH: Right.
7	MR. IACOPINO: But that's just a guess
8	at this point.
9	MR. ROTH: And, changing the subject
10	slightly, Mike. I have not yet been appointed by the
11	Attorney General to serve as Counsel for the Public. So,
12	I'm here basically in my previously appointed capacity as
13	Counsel for the Public in the Granite Reliable matter.
14	But I do expect that the Attorney General will make that
15	appointment.
16	MR. IACOPINO: You know you're welcome
17	here in whatever capacity you show up in, right?
18	MR. ROTH: Thank you.
19	MR. IACOPINO: Okay. So, nobody really
20	expects any other intervenors. I've told you what my
21	recommendation is going to be. We've had the objections
22	placed on the record. If any of the parties want to file
23	a written objection, please, if you can get it in within
24	the next 48 hours, that would be very helpful.
	<pre>{SEC 2010-03} [Prehearing conference] {01-03-11}</pre>

1	And, I guess the next thing to discuss
2	is potential discovery issues, if there are any. And, for
3	the purposes of this discussion, we will treat Ms. Linowes
4	as if she is already involved, because we have a hearing
5	scheduled for January 31, 2011. And, it's been my
б	experience that, if we don't permit the potential
7	intervenors to participate in this type of scheduling, we
8	wind up behind the eight ball when we come to the time to
9	have the actual merits hearing.
10	So, first, though, I'll turn to Counsel
11	for the Public. Do you anticipate any type having to
12	perform any type of discovery, whether it be data requests
13	or technical sessions or anything?
14	MR. ROTH: I think it's probably a good
15	idea to have a technical session. Because, in going
16	through the financials that were included in the
17	Application or in the submission, there were some
18	questions that I had. And, I know that Mr. Pachios has
19	been cooperative in terms of answering questions that I
20	have given him in meetings that they have initiated. I
21	think it probably would be useful to have at least
22	certainly one technical session, just to have an
23	opportunity to speak directly with the witnesses while
24	they're before the hearing.

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1	MR. IACOPINO: And, just for the record,
2	I would point out that, along with the Application, the
3	Joint Application, was filed prefiled testimony by Jason
4	M. Spreyer, S-p-r-e-y-e-r; from Kim Osmars, and from
5	Mr. Cutter, Michael Cutter. That was filed with the
6	with the Petition back on December 1. So, it has been
7	available to people who are interested in the proceeding.
8	Ms. Linowes, did you have any particular
9	ideas about any discovery that you need to do or wish to
10	undertake in this proceeding?
11	MS. LINOWES: At this point, I don't. I
12	think a technical session would probably be sufficient. I
13	don't think data requests are necessary at this point.
14	But I'm not sure how to proceed on the confidentiality
15	side of it. I'm hoping that there I'm assuming that
16	there's quite a bit of information that's confidential
17	that I don't have.
18	MR. IACOPINO: To date, I don't believe
19	we've received any motion for confidentiality of any
20	documents. Have we, Mr. Pachios?
21	MR. PACHIOS: Not yet. It depends on,
22	obviously, what they ask for. So, we are anticipating,
23	you know, a question or two, it's very likely that we'll
24	have to have it treated confidentially. So, it depends on
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1	which of what you want. A lot of the stuff about
2	Brookfield Renewable is public. These are public
3	companies. Some things, in terms of financing, some
4	aspects may be confidential, and would be given to you on
5	a confidential basis, with whatever you have, I assume,
6	a typical confidentiality agreement that we would review
7	and comment on. I don't know how you take it, but
8	MR. ROTH: Well, for me, what typically
9	I do is I get the same access under the same terms that
10	the Committee does, and that the Applicant will enter into
11	confidentiality agreements of their own making with other
12	intervenors, such as Ms. Linowes.
13	MR. PACHIOS: Okay.
14	MR. IACOPINO: Right. But those
15	MR. PACHIOS: So, it depends on what you
16	ask for, Lisa.
17	MR. IACOPINO: Those agreements are
18	usually determined by the presiding officer, by the
19	Committee, as to whether or not that something is going to
20	be maintained as a confidential document, and what the
21	terms of the release to various parties will be. And, I
22	think you've signed confidentiality documents in the past
23	in proceedings before our Committee. But I guess it is
24	difficult to know what they'll seek to have confidential
	<pre>{SEC 2010-03} [Prehearing conference] {01-03-11}</pre>

1 before we know what you're going to ask for. 2 MR. ROTH: Do you expect that there will 3 be a closed session during the adjudicatory hearing? 4 MR. IACOPINO: I don't know. I mean, 5 when I looked at this filing, I mean, I see primarily a publicly traded company. I can't imagine there's a whole 6 7 lot of stuff that isn't easily available to anybody with a computer right now. 8 9 MR. PACHIOS: I was --10 MS. LINOWES: The specific questions I 11 had that I would want to be delving into, unless, you know, a hand slap, "this is not where we're going", is 12 13 information about the power purchase agreement that was 14 signed with the two Vermont utilities, that are not 15 specific to Brookfield, but information about the Project 16 itself and where that's going, and the financial viability of the Project as it continues forward. Is that not part 17 18 of these proceedings? 19 MR. IACOPINO: I suppose it depends upon 20 how -- what the information is that you're actually 21 seeking on that. I think the best way to do that is let's 22 set up a format for you to get the questions that you have 23 out, for them to review them, and determine, number one, 24 if they believe they're objectionable, they'll file an

1	objection. Number two, if it's information that they feel
2	is already in the public domain and should be in the
3	public domain, or they don't care if it's in the public
4	domain, they will probably provide I assume they would
5	provide that to you. If it's something that they are
6	going to seek confidentiality on, they will be required to
7	file a motion with the Committee in the normal, as we
8	always do, unless you come to some other agreement outside
9	of a Committee order.
10	I'm sorry, Mr. Pachios.
11	MR. PACHIOS: I'd just like to make one
12	brief comment on that. First, there is some there's an
13	enormous amount of public information about these public
14	companies. That, as Mike points out, I mean, if you have
15	access to a computer, which I know you do, you are going
16	to be able to get a lot of information.
17	Specifically, with respect to the
18	viability, I mean, if you I suppose you could put in
19	evidence about viability. But, if you want to know about
20	the financial viability, the answer is that this is a
21	company that has a lot of money to invest, has much more
22	than \$300 million to invest. It's going to invest
23	300 million, which is a very small portion of the amount
24	of money it has available to invest in projects, in this
	<pre>{SEC 2010-03} [Prehearing conference] {01-03-11}</pre>

1	project. They think it's viable, because they're not in
2	the business of investing 300 million to lose it. So,
3	they think it's viable. So, my view is
4	MS. LINOWES: I would say, and I don't
5	want to get into what or won't be a part of the
6	proceeding,
7	MR. PACHIOS: Right.
8	MS. LINOWES: you think it's viable,
9	but I'm sure there were conditions upon whether or not it
10	was viable. For instance, you make clear in your
11	Application, in Section 16.03 [sic], "dollars have to be
12	available", was that a condition of the sale? I don't
13	know. I don't know. I assume that was the case. So,
14	it's viable yes, I understand that you have a lot of
15	money. But that's not what I'm asking.
16	MR. PACHIOS: No, no. No, the question
17	that
18	MR. IACOPINO: One at a time. One at a
19	time, we're making a record here.
20	MR. PACHIOS: Yes.
21	MR. IACOPINO: Let her finish please.
22	Go ahead, Lisa.
23	MR. PACHIOS: Yes. No, I have no
24	problem into your inquiring into those things, Lisa. The
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1 ultimate question of viability I don't think is an issue. The issue is whether somebody is going to invest money to 2 3 build the project, and whether it has the ability to do 4 that. That's the issue. Not whether they're going to succeed or not succeed. I mean, it's financial 5 6 capability, not certainty of whether it's a good business 7 decision. May I just add to that? 8 MS. LINOWES: 9 MR. IACOPINO: You can. 10 The point I'm trying to MS. LINOWES: 11 make is that you have established, I'm assuming, conditions upon which the sale makes sense to you. 12 Some 13 of those conditions may or may not have come, they're 14 still pending. If they don't happen, are we back here 15 again in six months to a year with another sale of this 16 project to someone else, or does Granite Reliable, this 17 whole deal fall through and Granite -- and the whole 18 project falls through? I don't know. And, that's why I think it's important to look at some of the issues 19 20 revolving around the viability of the project. 21 MR. PACHIOS: Okay. 22 MR. ROTH: Are the PPAs public in 23 Vermont? No? 24 The content of them are MS. LINOWES: {SEC 2010-03} [Prehearing conference] {01-03-11}

1	not, is not.
2	MR. IACOPINO: Do they have a proceeding
3	before the Public Service Board in Vermont?
4	MS. LINOWES: Yes, they already went
5	through the process, and the power purchase agreements
6	were approved. But the specifics of the dollar amounts
7	per kilowatt-hour and conditions around those PPAs were
8	not made public.
9	MR. IACOPINO: That's interesting.
10	Okay.
11	MS. LINOWES: We can only guess what the
12	amounts were.
13	MR. IACOPINO: All right. So, we all
14	right. Well, we understand that so, then, you have
15	some discovery that you want to do. The technical session
16	should satisfy that for you?
17	MS. LINOWES: I think it will. And, in
18	order to expedite the process, if we could establish my
19	right to access to confidential information before we walk
20	into that, so that, if Brookfield wants to object to my
21	questions, that would be okay, but it would avoid having
22	to file a confidentiality request after the question has
23	been asked. So, I'm sort of laying the groundwork for the
24	kinds of questions I'm going to be asking.
	<pre>{SEC 2010-03} [Prehearing conference] {01-03-11}</pre>

1	MR. IACOPINO: Well, I guess the
2	difficulty is is it's difficult for, under the Right To
3	Know Act in New Hampshire, the Committee can't just
4	willy-nilly decide that something is going to be a
5	confidential document. It has to meet the standards of
6	RSA 91-A. So, in order to do that, we need to have we
7	need to know what is going to be subject to
8	confidentiality, as far as things that documents that
9	are received by the Committee. If the parties want to
10	make, you know, on their own, without filing something
11	with the Committee, some arrangements to provide
12	information to each other outside of the Committee
13	process, that's entirely up to you all. It's not been the
14	way that people have that we've done this in the past.
15	Normally, there's been a request, there's been an effort
16	to get the information, and then file it with the
17	Committee with a request for confidentiality, and then the
18	Committee has generally ruled on that.
19	So, I think the best way to address this
20	issue is to sort of set an intermediate date for the
21	parties to speak to each other about what is it that
22	you're going to be looking for, so that, if
23	confidentiality is a requirement, that it can be brought
24	to the Committee's attention in advance of the technical
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1 session. So that, if there is an issue, we can have it resolved before the technical session. Because I do 2 3 understand you don't want to come to a technical session, not be able to learn the information that you're trying to 4 5 learn, and then have to come back after it's been deemed 6 to be confidential. MR. ROTH: And, thinking a little bit 7 about it, I guess I'd also like to not have a long 8 9 relevance argument at the technical session, and that, I 10 mean, I'm getting a sense that there's not necessarily a 11 meeting of the minds whether the viability of the project is a relevant consideration, and I'd like that to be 12 13 resolved. Personally, I think, if -- that Ms. Linowes' 14 comment is probably correct, that the PPA price and sort 15 of the financial performance of the operating project is 16 relevant. It may not be able all that interesting in the 17 end, but I think it meets the minimal test of relevance. 18 And, then, if there are, in addition, conditions to the sale that would -- might suggest we're going to be back 19 here in a few months, again, I think that that's relevant, 20 21 but perhaps not dispositive. So, I just -- I'd rather not have a big 22 fight about relevance on some of this stuff at a technical 23 24 session, that's, to me, that's like an incredible waste of

1	time.
2	MR. PACHIOS: I think that it is very
3	important to resolve the relevance issue prior to going
4	further, and perhaps this prehearing conference can be
5	used to resolve what we know now apparently is an issue of
6	relevance. And, I just, for the record, want to state
7	that this project is certificated. It's certificated.
8	The issue here is the impact of Brookfield stepping into
9	the shoes of a 75 percent owner of a certificated company.
10	And, so, it's going to, you know, if, in fact, the
11	substitution of Brookfield for Noble has some impact on
12	the viability of the project, I suppose that's an issue.
13	But the issues here relate to the substitution, the
14	transfer of Noble's interest to Brookfield, and not to the
15	project as a whole, which is already certificated.
16	MR. ROTH: Harold, just for while
17	we're making a record, while I'm not sure what the point
18	of that is, but it's certificated subject to a condition
19	that there be essentially a post certification financing
20	being met. And, one of the things you're asking for is to
21	have that condition deemed satisfied. And, it seems to me
22	that a look at all of the issues surrounding how that
23	condition is being satisfied are important and relevant.
24	And, so, as I say, I don't know that

{SEC 2010-03} [Prehearing conference] {01-03-11}

1	it's, in the end, this stuff is going to be dispositive.
2	But, in the spirit of openness and cooperation and getting
3	to the hearing smoothly, I think having battles over
4	relevance on that stuff is not well advised.
5	MR. IACOPINO: And, the Committee is
6	going to be concerned with financial, technical, and
7	managerial capability of the Company stepping into the
8	place of Noble. And, although I understand that you make
9	the representations in your filing that they are more than
10	more than financially, technically, and managerially
11	qualified, this also is a type of proceeding in which that
12	can be tested. And, the only manner in which that can be
13	tested is by the ability of the parties to obtain
14	information and argue whether that information undermines
15	what you represent in your in your filing.
16	So, we are going to need to have a
17	contested hearing. And, in order to get prepared for that
18	contested hearing, it makes sense to have, you know, some
19	of these things resolved.
20	With regard to relevance, let me just
21	first turn to Ms. Linowes. Do you have an idea of the
22	type of information that you're going to want to discuss
23	at the technical sessions that we will schedule as part of
24	the prehearing proceedings in this case?
	<pre>{SEC 2010-03} [Prehearing conference] {01-03-11}</pre>

1 MS. LINOWES: It's primarily related to 2 what I've been talking about now. The conditions of the 3 sale and how it applies to the -- moving forward with the project being built. I don't have a lot of questions as 4 to whether or not Brookfield is a financially viable 5 6 company. 7 MR. IACOPINO: Okay. What types of documents are there that you believe you'll be looking for 8 9 that go to the conditions of the sale and what types of 10 questions are there that you think will be raised 11 pertinent to that at the technical session? So that they have an opportunity to determine whether or not they need 12 13 to seek a protective order or some kind of 14 confidentiality, or whether or not they're going to raise 15 an objection, that maybe we can get any objections 16 resolved in advance of a technical session. MS. LINOWES: I'd be looking at the 17 18 power purchase agreements that were signed between the utilities in Vermont, and also be looking at the 19 20 importance of the federal subsidies associated with the 21 project. And, I'm not sure how public or private that is, 22 at least to the extent that it's affecting the bottom line 23 in this project. 24 MR. IACOPINO: Okay.

{SEC 2010-03} [Prehearing conference] {01-03-11}

1 MS. LINOWES: As well as the value of 2 the RECs, renewable energy credits, and how important 3 those are. 4 MR. IACOPINO: Okay. Let me just back up. Obviously, the purchase power agreements, we know 5 6 there's agreements. So, those are documents. The 7 importance of the federal subsidies that you mention, when you discuss that, --8 9 MS. LINOWES: Yes, I'm sorry. Let me 10 make that more clear. 11 MR. IACOPINO: Are you looking for 12 documents or is it just questions you're going to have 13 about it? 14 MS. LINOWES: The documents -- they 15 would show up in the form of the Project's financials. 16 There was testimony during the Granite Reliable 17 proceedings on that and how the RECs -- the value of the 18 RECs and the value of the federal dollars apply to the Project. And, so, that's where it would show up. 19 I'm 20 assuming there are new financials on the Project, based on 21 either current economic conditions or based on what Brookfield has put together, and demonstrating to itself 22 23 that the Project makes sense. Those I would like to also 24 see.

1 MR. ROTH: Is there a financial model 2 for the Project? Sort of an operating model, a post 3 construction operating model? 4 MR. PACHIOS: I don't know. 5 MR. ROTH: Because that was something 6 that we had a lot of conversation about at the evidentiary 7 hearings two years ago. MR. PACHIOS: Okay. 8 9 Is there anything else MR. IACOPINO: that you think that you're going to request? 10 11 (No verbal response.) MR. IACOPINO: Mr. Roth, in addition to 12 13 what Ms. Linowes has mentioned, is there anything that you 14 believe you will need before --15 MR. ROTH: No. 16 MR. IACOPINO: -- the technical session? 17 Okay. MS. LINOWES: You know, I think the only 18 other thing might be the timeline on the Project at this 19 20 point, in terms of development or construction. 21 MR. IACOPINO: Well, I doubt that that's something that will be confidential. I mean, you're going 22 23 to -- the Applicants will be prepared to give their best 24 estimate of what the timeline is with respect to the

{SEC 2010-03} [Prehearing conference] {01-03-11}

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1	Project. I imagine that's not a confidential issue.
2	MR. PACHIOS: Well, we'd definitely
3	disclose that. I don't know I'm not sure I agree it's
4	relevant to what we're deciding, supposed to be deciding
5	in this case. I think it's probably outside that, but
6	we'll definitely tell you what the timeline is.
7	MR. IACOPINO: And, I take it you need
8	to confer with your client about the purchase power
9	agreements that were approved by the Vermont
10	MR. PACHIOS: Yes.
11	MR. IACOPINO: Public Service Board?
12	MR. PACHIOS: Yes.
13	MR. IACOPINO: And, the Project
14	financials, I mean, at least I think they're going to be
15	entirely different. I mean, I think they're probably
16	encompassed a good deal already what's in here. But is
17	there anything more specific than that? I mean, is there
18	something specific that you or Peter
19	MR. ROTH: Well, the operating the
20	model, for the, you know, the proforma for operation.
21	MR. IACOPINO: Okay.
22	MS. LINOWES: We know that there were
23	specific dollar amounts said under confidential in
24	closed hearing about the value of the RECs and what they
	{SEC 2010-03} [Prehearing conference] $\{01-03-11\}$

1	had to be in order to make the Project viable. The RECs
2	are not trading at that amount anymore, and so something
3	is picking up the slack, at least it had to be a certain
4	amount for it to be viable for Noble. Is that not the
5	case for Brookfield? Those are the kinds of the kind
6	of information.
7	MR. IACOPINO: Okay. And, Harold, I
8	take it that's you have to talk to your client about
9	those issues as well?
10	MR. PACHIOS: Yes.
11	MR. IACOPINO: All right. What about
12	let me start with Mr. Roth. Do you anticipate hiring any
13	witnesses or any experts in this proceeding?
14	MR. ROTH: No.
15	MR. IACOPINO: Okay. And, how about
16	you, Ms. Linowes?
17	MS. LINOWES: No.
18	MR. IACOPINO: I'm sorry?
19	MS. LINOWES: I have none.
20	MR. IACOPINO: So, we won't have a
21	flip-side of discovery that we're going to be where the
22	Applicants will be seeking discovery because you have new
23	witnesses. So okay.
24	What I would like to do then is, and if
	{SEC 2010-03} [Prehearing conference] {01-03-11}

everybody has a calendar with them, this is -- I would 1 like to set the technical session for sometime during the 2 3 week of January 17th, and then work backwards from there, 4 in terms of getting any issues resolved. And, I'm 5 comfortable going as late as the 21st, which is the Friday of that week. Mr. Roth, what do you think of that? 6 7 MR. ROTH: That's fine. MR. IACOPINO: That gives you a 8 9 technical session ten days before the scheduled hearing. 10 MR. ROTH: I just have another hearing 11 on the 18th. So, other than the 18th, I think --MR. IACOPINO: 12 Okay. 13 MR. PACHIOS: What day of the week is 14 the 17th? 15 MR. ROTH: The 16th is -- or, the 16 beginning of that week is a holiday. So, --17 MR. IACOPINO: Oh, is the 17th a 18 holiday? 19 MR. ROTH: I think so. 20 MR. IACOPINO: Okay. So, basically, 21 then we're limited to the 19th, 20th, or 21st. 22 MR. PACHIOS: Well, I'd like to have it 23 on the 19th, because that's the day I was going away for 24 six days. And, so, I can postpone it a day, my departure {SEC 2010-03} [Prehearing conference] {01-03-11}

1	a day. I'd rather not postpone it
2	MR. ROTH: Two days.
3	MR. PACHIOS: my departure two days,
4	three days, four days.
5	MS. LINOWES: That's fine, the 19th is.
6	MR. IACOPINO: And, what's your hearing
7	on the 18th, Peter? Is it an all-day thing or
8	MR. ROTH: No. But, off the top of my
9	head, I can't think of whether it's in the morning or the
10	afternoon. And, I don't have a calendar.
11	MR. IACOPINO: I don't, I mean, in New
12	Hampshire, it's not usually our practice to make people
13	delay their vacations, Harold. So, can you do it on the
14	if we can do you all think it will take more than a
15	half a day? I mean, or
16	MR. ROTH: I don't.
17	MR. IACOPINO: Is it too much of an
18	imposition with your other hearing to do a tech session
19	and the other hearing on the same day?
20	MR. ROTH: No, I don't believe so.
21	MR. IACOPINO: Do you want to do it on
22	the 18th, Harold? Does that fit your schedule better?
23	MR. PACHIOS: Yes.
24	MR. IACOPINO: Is that okay with you?
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1 MS. LINOWES: Yes. That's fine. 2 MR. PACHIOS: That's even better. 3 MR. ROTH: I would prefer to -- the way that, and I wish I had this information at my fingertips, 4 5 but the hearing is either in the morning, in which case the afternoon is free, or it's early afternoon, in which 6 7 case I'd like to do it after that hearing. MR. IACOPINO: Okay. 8 9 MR. ROTH: And, so, it will mean later 10 in the afternoon. 11 MR. IACOPINO: Can you get back to me? MR. ROTH: 12 Yes. 13 MR. IACOPINO: And, I will just schedule 14 it, whether we're scheduling it at, you know, at 1:00 or 15 1:30, because you have a morning hearing, or whether we're 16 scheduling it later in the afternoon. 17 MR. ROTH: Let me just make a call and 18 find out. 19 MR. IACOPINO: Sure. That would be 20 great. That way you don't have to delay your vacation. 21 MR. PACHIOS: And, Mike, we just need to 22 reconnoiter for a minute or two at the end here, to make sure our witness -- you want the witnesses there. 23 24 (Ms. Linowes nodding in the {SEC 2010-03} [Prehearing conference] {01-03-11}

1 affirmative.) 2 MR. PACHIOS: So, we can just make sure 3 the witnesses can be there on that day. 4 MR. IACOPINO: Actually, do you want to 5 take a break and check that out right now, while he's 6 finding us the --7 MR. ROTH: Okay. MR. PACHIOS: Yes, let's do that. 8 9 MR. IACOPINO: Because he's going to be 10 calling his office. 11 MR. PACHIOS: Yes. MR. IACOPINO: So, why don't we take a 12 13 brief break. 14 MR. PACHIOS: Yes, and so we can make 15 sure they're there. 16 MR. IACOPINO: And check with your 17 witnesses, Peter will check with his office on his 18 hearing. And, hopefully, we'll have it all resolved for 19 the 18th. 20 (Whereupon a recess was taken at 10:50 21 a.m. and the prehearing conference 22 reconvened at 10:59 a.m.) 23 MR. IACOPINO: Okay. I think that we 24 have come, after that break, to some agreement on the date {SEC 2010-03} [Prehearing conference] {01-03-11}

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1	of the 18th of January for a technical session. That's my
2	understanding, that Mr. Roth's other proceedings are in
3	the morning, so we would start that technical session at
4	1:30 p.m. The place will be determined. I will check
5	here with my first choice is right here in this
6	building, at the Public Utilities Commission offices.
7	That way, if there are members of the public who wish to
8	sit in and watch us, they are going to be permitted to do
9	so. And, it's just easier. In my experience, I have
10	never had a member of the public show up to a technical
11	session, I don't think, except maybe in Berlin one time.
12	MR. ROTH: In Berlin, we had a whole
13	bunch of them. Yes.
14	MR. IACOPINO: Yes. But, nonetheless,
15	that's going to be my preference. It's my understanding
16	that one of the witnesses may need to appear by telephone.
17	We do have the facilities to do that here. And, actually,
18	we did have, on that screen behind you there, Harold,
19	testimony in the last case, in the Groton Wind case, we
20	had actual Skype testimony from somebody in Illinois. So,
21	
22	MR. ROTH: He was in Florida.
23	MR. IACOPINO: we can do it, although
24	that's right, he was on vacation in Florida. But we
	{SEC 2010-03} [Prehearing conference] {01-03-11}

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1	will probably do it by telephone, only because it's
2	easier. And, I will determine the place. I may be
3	calling you, if I can't get these hearing rooms here, to
4	use your offices. But and, we appreciate the offer.
5	MR. PATCH: I know there's a hearing
6	here at 10:00 that morning in a docket that I'm involved
7	in here at the PUC on the 18th. But I'm not sure if it's
8	scheduled for the whole day.
9	MR. IACOPINO: I'm sorry, I didn't is
10	the 18th okay for you?
11	MR. PATCH: I mean, it's fine. If, for
12	some reason, that hearing goes over, then, you know, I've
13	got somebody else I think can cover it. But I don't think
14	we want to stand in the way of this. I think we're
15	MR. IACOPINO: Everybody here, if I skip
16	over you or something, please stop me and let me make sure
17	that I
18	MR. PATCH: I wouldn't hesitate to speak
19	up, so
20	MR. IACOPINO: Okay. I'm sorry. All
21	right. So, I guess the only issue that arises between now
22	and the 18th then is the issue of, Harold, you need to
23	sort of determine what information you may seek to have
24	determined to be confidential for the purposes of RSA
	<pre>{SEC 2010-03} [Prehearing conference] {01-03-11}</pre>

1	91-A. And, I'm going to ask that if you can I mean,
2	the list that Ms. Linowes has given us right now includes
3	the purchase power agreements that were apparently
4	approved by the Vermont Public Service Board with a
5	Vermont utility; includes the project model or financial
6	documents, and those are the documents that should also
7	include values of the certificates, right?
8	MS. LINOWES: Uh-huh. Right.
9	MR. PACHIOS: Mike, if I could
10	interrupt. We understand power purchase agreements and
11	the importance of federal subsidy, RECs, where does all
12	this fit in? Those are facts that may have changed, as
13	you suggest. That's why you want to look at them. I can
14	understand that. But, in terms of making an investment,
15	all of the analysis of why my clients, you know, figure
16	out this is a good business to be in, versus somebody
17	else, that is totally proprietary, and would never I
18	mean, that's proprietary stuff. That's competition. And,
19	I don't think that needs to be disclosed. I think what
20	you need to find out is how important are these external
21	factors that were evaluated in the case below and may have
22	changed. But there is a there's a definite distinction
23	here, and I want to make clear what our position is.
24	We're going to look at this stuff and
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1	try to satisfy Lisa on these external factors. But we're
2	not going to get into whether the people with the green
3	eyeshades at Brookfield Renewable are smarter or dumber
4	than the competitors.
5	MR. IACOPINO: Well, and I'm sure that
6	you have people who do economic forecasting and things
7	like that, which you're not going to
8	MR. PACHIOS: This all proprietary.
9	MR. IACOPINO: Right. Nor would that be
10	something that I think the Committee would actually even
11	entertain. I think I understand what you want. I think
12	it's something less than what Mr. Pachios is saying here.
13	I mean, but what I would like the two of you to do is, and
14	Mr. Roth as well, if you could talk informally to try to
15	determine, because I think what I don't want to do is I
16	don't want to get to the technical session and have
17	complaints that "well, this information isn't here" or "we
18	didn't know that that's what you wanted" or "we didn't
19	know that that's the document that you wanted and, you
20	know, we need to get a protective order for this. We
21	don't mind giving it to you, but we need to get it
22	protected first." I don't want to be in that, because
23	where we will be, if that's the situation on the 18th, is
24	we'll be in a place where people are going to claim
	$\{SEC 2010-03\}$ [Prehearing conference] $\{01-03-11\}$

they're not ready to go forward on the 31st. And, I have a Committee that wants to go forward on the 31st, and is going to go forward on the 31st. So, that's the concern that I have.

So, I would ask that, don't be shy with 5 each other, talk to each other. And, you know, and if you 6 7 get a better understanding of what she's requesting, and you think you're going to need a confidentiality order, 8 9 get a Motion for Confidentiality in before, at least 10 several days before the 18th, so that we can get it over 11 to the Chairman and he can make a determination. In any such motion, if you're not going to actually attach the 12 13 material, please give us a very good description of what 14 it is. Because, aside from whatever agreements the 15 parties make, the Committee also has an obligation to the 16 public to not receive documents that ought to be public 17 documents in confidence. If something ought to be a 18 public document under the Right To Know Act, the Committee will want it to be a public document. 19 20 MS. LINOWES: I have one question. 21 MR. IACOPINO: Yes.

MS. LINOWES: I'm just trying to understand what was being said just a moment ago. When you said that you "consider information confidential that

1	you're not wanting to make available", does that mean
2	you're absolutely unwilling to make it available or you
3	will make it available under confidentiality, but you
4	understand that it is confidential information?
5	MR. PACHIOS: There's certain
6	proprietary information about how these folks analyze
7	deals that we will never make available to anybody in the
8	world. It's totally proprietary. And, I mean, you have
9	to make up your own mind, but, in our judgment, people
10	would not ask for this. This is our intellectual
11	property. This is the way we do things. And, we think
12	we're good at it.
13	However, as you say, there are certain
14	external components to this deal that may be different.
15	You mentioned "RECs", you mentioned "subsidy", you
16	mentioned "power purchase agreements", etcetera. I'm not
17	speaking for my clients, and I want to talk to them
18	afterwards about those, I don't know what their feeling
19	is. But, for purposes of this discussion, I make a
20	distinction between those things and the real intellectual
21	property of this deal. How these people analyze things.
22	MR. ROTH: I just I don't know what
23	you mean by that. And, I guess I want to be real clear
24	about it. And, that is, do you when you say the
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1	"intellectual property that is proprietary", and is
2	secret, and, you know, locked in an Egyptian tomb, do you
3	hopefully you're not talking about the Project's
4	operating model? The Project's, you know, the proforma
5	for the Project going forward?
6	MR. PACHIOS: I am. Absolutely.
7	MR. WHYTE: May I interrupt for a
8	minute? I think
9	MR. IACOPINO: Just identify yourself
10	for the record please.
11	MR. WHYTE: I'm sorry. My name is
12	Daniel Whyte, Vice President of Brookfield. Peter, in
13	terms of the stuff that we keep in a locked box, for
14	example, our view of the gas curve would be one.
15	MR. ROTH: I don't see how that would
16	show up in the operating models.
17	MR. WHYTE: No, that's just an example.
18	Our view
19	MR. ROTH: Yes. I understand that.
20	MR. WHYTE: Our view of RECs going
21	forward is proprietary. Now, as Mr. Iacopino said, there
22	are indices, publicly available indices made available by
23	some of the firms that we rely on, some of the public
24	information that we rely on to arrive at our view of
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1	forward prices. And, those you can get on the computer.
2	But our analysis of the data available in the market, and
3	our conclusions that come from that analysis are the
4	proprietary things, the intellectual property, if you
5	will, that Mr. Pachios refers to.
6	MS. LINOWES: The information, I am not
7	I mean, I'm assuming that, that whatever power purchase
8	agreement is in place has already locked in the REC
9	values. And, so, there's that's what I'm we're not
10	looking for something outside of the realm of this
11	project. And, that's why I'm I don't know what kind of
12	push-back we're going to get on some of the questions.
13	MR. IACOPINO: I think you're looking
14	for something that's less than what Harold has indicated
15	is proprietary, at least that's what it sounds like to me.
16	I mean, I use economic forecasting as sort of the I
17	mean, I don't think you would really be entitled to their
18	in-house economic forecasts.
19	MR. WHYTE: That's my point.
20	MR. IACOPINO: Because that's, I mean,
21	the relevant issue here is the issue of whether this
22	company has the requisite managerial capability and
23	financial managerial, technical, and financial
24	capability to comply with the conditions of the
	<pre>{SEC 2010-03} [Prehearing conference] {01-03-11}</pre>

2 don't even anticipate you asking for, for instance, the 3 gas curve that they use or their economic forecasting 4 models or whatnot.

1

5 So, I mean, that's, you know, the only 6 thing that seems to be sort of on the bubble there is this issue about the proforma, which just seems to be sort of 7 predictions in terms of what costs and expenses are going 8 9 to be, as against projected revenue, which I think is 10 probably project-specific, not necessarily something 11 that's, you know, analysis. But I am going to leave it to you all to determine. If you're going to ask 12 13 specifically, Mr. Roth, for the project proforma, and if 14 Brookfield wants that to be a confidential document or 15 wants to object to that request, I anticipate that you 16 will let us know by filing the appropriate motions, with 17 plenty of time so that we can have a valuable technical 18 session, and so that we don't have to inject any delay 19 into this proceeding. Does that --20 MS. LINOWES: That's fine, yes. 21 MR. IACOPINO: -- sound good to you? Sounds good. 22 MS. LINOWES: 23 Mr. Patch? MR. IACOPINO: 24 MR. PATCH: I have nothing. Thanks.

1	MR. IACOPINO: Peter?
2	MR. ROTH: No. That sounds workable.
3	MR. IACOPINO: Harold, anything else, in
4	terms of confidentiality? I hadn't gotten through the
5	list. The other thing well, one thing that was on that
6	list was the proforma, then there's sort of a construction
7	timeline was one of the requests. And, you already
8	indicated that there's not you don't have any problem
9	in providing that. So, I mean, I think that if, unless
10	there are some other discovery issues that are going to be
11	need to be resolved, we're probably done with that part
12	of our discussion here?
13	(No verbal response)
14	MR. IACOPINO: Okay. And, then, there
15	is already a final hearing scheduled. It's January 31st.
16	So everybody knows, this will be a meeting of the full
17	Committee, because technically it doesn't fall into an
18	application for a particular project, whether it be
19	renewable or otherwise, and therefore there is no
20	subcommittee. As a practical matter, there may be several
21	Committee members who are not able to make it that day
22	anyway. So, it might look more like a subcommittee when
23	we actually get here, but we will have a quorum.
23 24	we actually get here, but we will have a quorum. MR. PACHIOS: What's that? Seven?

1	MR. IACOPINO: I'm sorry?
2	MR. PACHIOS: Is a quorum seven?
3	MR. IACOPINO: A quorum is eight.
4	MR. PACHIOS: Eight.
5	MR. IACOPINO: Yes. So, we will
6	actually, we'll have many more than a quorum, but probably
7	not all fifteen. And, we will proceed in the at the
8	final hearing in the manner in which we normally have. We
9	will have the presentation of the witnesses for the
10	Applicants first.
11	MR. PACHIOS: Can I ask you a question
12	about that?
13	MR. IACOPINO: Well, what I was going to
14	say is, generally, with these types of things, we've
15	generally had panels. There's three witnesses that have
16	been noticed, there's three prefiled testimonies. They do
17	tend to overlap somewhat. I would believe that having all
18	three of the witnesses available for cross-examination at
19	the same time would be the most efficient way in which to
20	undertake that. Do I hear any objections from anybody out
21	there? I know, Mr. Roth, you sometimes have objections to
22	panels.
23	MR. ROTH: No, not in this case. I
24	think that's fine.
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1 MS. LINOWES: No problem. 2 MR. IACOPINO: Okay. 3 MR. PACHIOS: Do I understand that what 4 our job at the beginning of the hearing is to offer as 5 exhibits the three prefiled testimonies, move their 6 admission, and then just say "they're ready for 7 cross-examination"? MR. IACOPINO: Generally. 8 9 MR. PACHIOS: Just the three of them 10 sitting at a panel, and they can be examined? 11 MR. IACOPINO: Generally. And, on some occasions, Harold, we've had situations where there might 12 13 have been some change, and somebody says "well, I need to 14 amend a portion of my testimony", because --15 MR. PACHIOS: Yes. 16 MR. IACOPINO: -- if something has 17 changed. 18 MR. PACHIOS: Well, we would ask actually is -- sorry. What we would ask is for them to 19 20 identify the exhibit, "Is this your prefiled testimony? Do you have any additions or changes, amendments to make 21 to it?" If the answer is "no, "Do you stand by this 22 23 testimony? Is this what you would testify to orally if 24 you were to do so this morning?" And, say "witness ready {SEC 2010-03} [Prehearing conference] {01-03-11}

for examination." 1 2 MR. IACOPINO: Yes. 3 MR. PACHIOS: "Offer the witness, ready 4 for examination." Okay. MR. ROTH: Harold, are there any pieces 5 6 of this still in motion where you expect there might be 7 supplemental or additional or amended testimony being filed? 8 9 MR. PACHIOS: Don't expect that. 10 MR. ROTH: Okay. 11 MR. IACOPINO: Okay. If, as a result of 12 I'm sorry. 13 MS. LINOWES: I just have one quick 14 question. 15 MR. IACOPINO: Sure. 16 MS. LINOWES: Has the Purchase and Sale 17 been signed? 18 MR. PACHIOS: Yes. 19 MR. IACOPINO: If, as a result of our 20 technical session, there does come a need for there to be 21 supplemental testimony filed, we'll address that at that time. And, hopefully, you know, we'll have 12 days in 22 23 between. Unfortunately, like Harold, I'm going away that 24 next week. So, I'm going to be gone in the interim week, {SEC 2010-03} [Prehearing conference] {01-03-11}

1 between the 21st and the 29th for my wife's 50th birthday 2 party. 3 MR. PACHIOS: That's a long birthday 4 party. 5 MR. IACOPINO: It's going to be in the 6 Dominican Republic, so it's going to be a long ways away. 7 But, okay. Yes. And, then, there will be cross-examination, argument, if the parties -- if either 8 9 the Committee wants to see a final memo or just hear 10 arguments from the parties at the end of the evidence on 11 the 31st, that will be dictated by the Chairman of the Committee. Yes, sir? 12 13 MR. PACHIOS: You permit redirect? 14 Usually. Yes. MR. IACOPINO: 15 MS. LINOWES: One question. You're 16 thinking that, if there is any follow-up final briefs, 17 that would happen -- will be submitted that day, is that 18 what you're thinking? I think, if there's --19 MR. IACOPINO: 20 no, if there's final briefs, it will be on another day 21 after that. But they may not want to entertain briefs, 22 they may just want to have final arguments by the parties. 23 MS. LINOWES: So, we should be prepared 24 for that?

1	MR. IACOPINO: Yes. You should be
2	prepared for them to go into a deliberation session that
3	day as well, I believe, if I remember the notice
4	correctly.
5	MR. ROTH: Are you going to do a
6	prehearing
7	MR. IACOPINO: It doesn't mean that they
8	will. But I think the notice actually indicates that they
9	may deliberate.
10	MR. ROTH: Mike, are you going to do a
11	final prehearing, you know, in the way you typically do,
12	you know, the day before the hearing or the last couple of
13	days before the hearing?
14	MR. PATNAUDE: He won't be here.
15	MR. IACOPINO: Well, I will be the rest
16	of that week.
17	MS. LINOWES: It does say it "may
18	include deliberation on the merits."
19	MR. IACOPINO: Right. "An adjudicative
20	proceeding and may include deliberation on the merits."
21	No, I think that's going to generally, I like to leave
22	that to my Committee, if they feel they have heard enough
23	evidence and they don't need briefing, then that's what
24	they'll do.

1	MS. LINOWES: Okay.
2	MR. IACOPINO: They will just go right
3	into it. Now, that doesn't stop any party, if you want to
4	file some kind of written brief or memorandum in advance,
5	based upon whatever your position is with respect to the
6	matter, you're certainly free to do that. If you want to
7	do a memorandum setting forth your position, I know it's
8	difficult to do, however, you already have the direct
9	testimony, you will have had the benefit of a technical
10	session, and any discovery that came out of there. The
11	only thing that you want have for the purposes of filing
12	such a memo, if you wish to, would be the benefit of the
13	cross-examination.
14	Now, it may be that the Committee says
15	"well, we would like to see written memos from the
16	participants, and we will schedule a day down the road to
17	deliberate." That hasn't been the way that they have done
18	these in the past, just so you know. Virtually all of
19	these have been done in a single hearing that's gone into
20	deliberations in the past. And, because of the dynamics
21	of this Committee and the difficulty in getting this many
22	state agency heads in one way place at one time, that's
23	generally the way they prefer to proceed. But I do know
24	that, if they don't feel that they're ready, they'll say
	<pre>{SEC 2010-03} [Prehearing conference] {01-03-11}</pre>

1	"I'm not ready."
2	MR. PACHIOS: Can I just summarize our
3	position with respect to the issues? Because I think
4	that's where this is most helpful, I found it very helpful
5	to have this discussion with the intervenors.
б	MR. IACOPINO: Sure.
7	MR. PACHIOS: The way we have looked at
8	this, and looked at the statute and the rules in prior
9	transfer of ownership proceedings that we've reviewed, is
10	that there is, in these proceedings, to approve a transfer
11	of ownership, particularly of a project a project
12	that's been approved, the issue here is Brookfield. The
13	issue is the financial capacity, technical capacity, and
14	managerial capacity of Brookfield, not the Project. The
15	Project has been through a lengthy process. So, we come
16	prepared to talk about the capacity of Brookfield to step
17	into the shoes as an owner of a certificated project, to
18	step into the shoes of Noble. And, that's our whole
19	thrust, that's how we prepared our prefiled testimony.
20	Have we misread the statute and the rules? I mean, that's
21	that's how we got to this point. The issue is
22	Brookfield, not whether this is a good project or a bad
23	project.
24	MR. IACOPINO: That you are absolutely
	{SEC 2010-03} [Prehearing conference] {01-03-11}

correct, the issue is whether or not Brookfield is an 1 2 appropriate entity to essentially have Noble's interests 3 transferred to. However, the one thing that is there is, you're correct, the Committee will look at the financial, 4 5 managerial, and technical capabilities of Brookfield to 6 construct and operate the Project in accordance with the 7 terms and conditions that are on the certificate. So, there is -- this is not done -- this proceeding is not 8 9 done without regard for the Project at all. I mean, the 10 Project is, and the terms and conditions that are on the 11 certificate for the Project are part of the yardstick, if you will, that the Committee uses to determine if 12 13 Brookfield does have the financial, managerial, and 14 technical capabilities. So, that's, you know, it's not 15 done with -- it's not done forgetting about the Project 16 either. And, obviously, there are aspects of the Project 17 and the certificate that will -- that the Committee will 18 be concerned about whether or not Brookfield can comply with those. 19 MR. PACHIOS: And, we're in total 20

agreement with that, and we heard Lisa say the same thing. You know, there are all these conditions, and she wants to make sure that Brookfield has the financial, technical, or managerial capacity to abide and to accommodate those

{SEC 2010-03} [Prehearing conference] {01-03-11}

1	conditions. And, we agree that that is part of this and
2	part of what your inquiry
3	MS. LINOWES: I just want to say,
4	because I understand, you started out the conversation
5	exactly that point that, yes, that you want to prove that
6	Brookfield is viable. I don't think there are lots of
7	questions around that. But the question surrounds the
8	Project itself. And, Noble declared itself and was found
9	by the Committee to have the managerial, technical, and
10	financial ability to build and run that Project. But it's
11	not doing I have no idea what financial situation Noble
12	is in today. But, obviously, it may still be the right
13	thing for Noble to do, but it's decided not to do that for
14	reasons. And, I think those reasons are applicable to
15	Brookfield taking over the Project as well.
16	What really matters to the State of New
17	Hampshire or at least the public, from our perspective, I
18	would think for the public is whether or not the Project
19	is going to get built.
20	MR. ROTH: And, just there was I
21	don't agree with something that you just said, if I
22	understood you correctly, and that is "what were Noble's
23	reasons for getting out it?" And, whether Noble turned
24	out that it couldn't do it or doesn't want to do it or
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1	it's going to open theme parks instead, I don't think
2	that's relevant, and I don't think we should spend any
3	time on that.
4	But what I and, I think I have
5	somewhat of a disagreement with Harold about what the
6	scope of the hearing is, because I don't think you can
7	look at Brookfield in a vacuum and say "whatever this
8	Project is and whatever it's become since that time, since
9	the hearing, Brookfield is capable of doing it." I mean,
10	maybe that's true. But we don't I think we need to be
11	able to look at what the economic condition of the Project
12	is, and if economic factors have changed, in terms of how
13	it's going to operate. And, such that so we can measure,
14	and you said "the yardstick", what is it we're measuring?
15	If Brookfield is a foot long and the Project is a foot and
16	a half long, it's not going to work. You know what I'm
17	saying? So, I think it's important, as I think
18	Mr. Iacopino said, to look at what the Project is, and we
19	and not just at Brookfield's economic power in a
20	vacuum.
21	MS. LINOWES: I agree with that. I just
22	wanted to say and that's what I would say about Noble.
23	For whatever reason, Noble has decided it doesn't want to
24	be part of this Project. It wants it's selling out.
-	{SEC 2010-03} [Prehearing conference] {01-03-11}

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1	And, that's I think that's what we're getting at. At
2	some point, it's not it doesn't make sense for you
3	either, and we're looking at that.
4	MR. PACHIOS: May I respond?
5	MR. IACOPINO: Yes, you may.
6	MR. PACHIOS: We do have a fundamental
7	disagreement here, and that's why these things this
8	prehearing conference is important, a fundamental
9	difference. The question here is there's three pieces:
10	Financial, managerial, and technical. Do you have the
11	money to build this Project? Do you have the financial
12	capacity to build this Project? Not and, second, are
13	you a good manager? Are you smart people? Or, do you
14	know what you're doing? Is there any evidence that these
15	people don't know what they're doing? Or, is there
16	evidence that "yes, they do know what they're doing"?
17	Third, technical; is there any evidence that they screw
18	up, they don't know how to run these things? They'll make
19	a mess of it. Or, is there evidence that these people are
20	technically sound and that the State of New Hampshire can
21	rely on them, based on the evidence, to do a good job?
22	The issue is not whether the intervenors
23	would make a different choice as to whether they would
24	invest in the Project. That's not the issue. Lisa,
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1 Peter, you may evaluate things and say "Oh, jeez, I wouldn't invest in this Project." That's not the issue. 2 3 It's whether they have the money and the smarts to do this. That's the issue. They may not have the money. 4 5 They may not have a good track record as managers. They 6 may not have any technical capacity. And, that's what you 7 have to determine for the people of New Hampshire. But, if they do, they step -- there is 8 9 no reason to prohibit them from stepping into the shoes of 10 Noble. And, that's what the issue is. So, we -- I feel 11 very strongly about that, Michael. MS. LINOWES: Are you suggesting that we 12 13 have no right to ask these questions? 14 MR. PACHIOS: I don't think I said that. 15 MS. LINOWES: Okay. So, I mean, I don't 16 think I'm in a position -- or, I'm going to be asking 17 questions, I'm not in a position to say whether Brookfield 18 has all of these abilities to run the Project. But I'm trying to understand where you're drawing the line. 19 20 MR. IACOPINO: I think we're talking 21 past each other here. I think that, and maybe because everybody is trying to protect their positions. But I 22 23 think we're talking past each other. The Committee is 24 going to review this for the financial, managerial, and

1 technical capabilities of Brookfield to construct and operate the Project as it is certificated, subject to the 2 3 terms and conditions of that certificate. That's the analysis that the Committee has always used when 4 5 determining these types of things. 6 They have not determined in the past 7 whether it was a good idea for this particular purchaser to purchase this or not. They have determined whether or 8 9 not they have the financial, managerial, and technical 10 capabilities to purchase the certificate in some cases or 11 the interests. And, so, now -- but, to answer your 12 13 question, in the past we have had extremely large 14 companies not undertake and not complete their 15 obligations, such as with the AES plant in Londonderry. 16 They walked away from that particular project and left it 17 to their banks. They had the benefit of having a 18 non-recourse financing agreement. And, in that particular case, a transfer of the certificate went to a consortium 19 20 of banks, who had to demonstrate that they were going to 21 take care of the technical aspects of it. So, the 22 questions that you're asking with respect to you want the 23 details about their managerial, technical, and financial, 24 primarily, capabilities are questions that I think should

1 be asked and should be answered. And, the Committee is 2 going to be interested in those questions as well. 3 But I think that, you know, whether it's a good idea for this particular company to -- whether 4 5 they're making a good choice in buying this project or buying this interest in this project, I don't know that 6 7 that's the analysis that the Committee is going to use at least, so that everybody is aware. They're going to 8 9 determine, you know, are they financially, managerially, 10 and technically capable of operating and constructing this 11 Project in accordance with the certificate that's already been granted. 12 13 So, I think, to some extent, the two 14 sides are talking past each other. But I understand it's 15 because you, obviously, don't want to be trying the case 16 past each other. So, it's better to get it out here. So, 17 18 MR. PACHIOS: Yes. And, thank you, Mike, and I agree with you. And, I would say to Lisa, 19 20 with respect to questions, I am sure that you will have a 21 lot of questions about the financial capacity of 22 Brookfield, the managerial capacity of Brookfield, the 23 technical capacity of Brookfield. 24 MS. LINOWES: As it applies to this

{SEC 2010-03} [Prehearing conference] {01-03-11}

Project, that's what I'm --1 2 MR. PACHIOS: Of course, because the 3 Project is the only issue. 4 MS. LINOWES: That's right. 5 MR. PACHIOS: In terms of this Project, 6 yes. But it's their capacity, not Noble's capacity, not 7 somebody else's capacity, it's their -- the issue is Brookfield's capacity. 8 9 MR. IACOPINO: Does anybody have 10 anything else that they wanted to address? 11 (No verbal response) 12 MR. IACOPINO: All right. I think that 13 we've pretty much finished up the agenda as I had it. Is 14 there any other issues that anybody needed to raise before 15 we conclude for the day? 16 MR. OSMARS: Excuse me. You had 17 suggested that we have an informal discussion between --18 (Interruption by the court reporter.) 19 MR. OSMARS: Oh. My name is Kim Osmars. 20 You had suggested that we have a informal session, --21 MR. IACOPINO: Yes. 22 MR. OSMARS: -- to better understand 23 their line of questioning? 24 Just to better understand MR. IACOPINO: {SEC 2010-03} [Prehearing conference] {01-03-11}

1 what the requests will be at the time of the technical 2 session on the 18th. That way, and before that date, if 3 there are going to be issues, if there's going to be documents or information that any party is going to be 4 5 moving for a confidentiality order, that that can be done 6 in advance, so we don't have to have a technical session, 7 have a ruling on confidentiality, and impinge on the hearing date of the 31st, because that motion may still be 8 9 outstanding. 10 MR. OSMARS: So, that's our initiative 11 to take on our own? I would -- I would 12 MR. IACOPINO: 13 appreciate if the parties would talk, so that you all have 14 a good idea of what type of information is going to be 15 looked for at that technical session, and that it be, you 16 know, that in advance we know whether or not there is 17 certain information that you're going to be requesting 18 protective orders on. That should be next week, I 19 MR. OSMARS: 20 guess, because the 18th is the week after that. 21 MR. PACHIOS: Yes. We'll talk about that later this afternoon and be in touch. 22 23 MR. OSMARS: Okay. 24 In the normal course, MR. IACOPINO: {SEC 2010-03} [Prehearing conference] {01-03-11}

1 what happens when we have a full application, is there's 2 usually data requests that go out, so that this issue gets 3 resolved, because you see the questions. And, then, the party who is answering the data request says "Oh, wait a 4 5 minute. We can't just give that to them. We need a confidentiality order." So, generally, what we will see 6 7 is a Motion for Confidentiality order saying, you know, that "Intervenor A has asked for the following 8 9 information: This is proprietary, this is commercial, 10 these are financial documents that are exempt from 11 disclosure under RSA 91-A. And, we ask that the court -that the Committee find them to be exempt and require the 12 13 party to sign a confidentiality agreement." And, then, if 14 the parties object, they file an objection. The presiding 15 officer will rule on those motions. And, we can only go 16 from there, because I can't tell you what the rulings will 17 be. So, --18 MR. OSMARS: Thank you. 19 MS. LINOWES: I have a question. 20 Regarding the confidentiality agreement, in the past it 21 was always, as I recall, it was a -- and you started to talk about this earlier, a confidentiality agreement that 22 23 came from the Applicant that we signed. 24 MR. IACOPINO: That was approved,

1	though.
2	MS. LINOWES: Approved by the Committee.
3	MR. IACOPINO: Right. It had always
4	been there's always been an order. Because the problem
5	was that, if the Committee is going to receive the
б	documents, they become a public record unless they're
7	determined to be exempt under the Right To Know Act. If
8	they're determined to be exempt under the Right To Know
9	Act, what's generally happened is that the Committee has
10	also issued the confidentiality and usually it's a
11	confidentiality agreement that the Applicant or the party
12	who's seeking the confidentiality has proffered. I mean,
13	there's been some, actually, I think you negotiated one at
14	one point though, where there was something difficult in
15	one of the agreements and you couldn't agree to it, but
16	you did negotiate something else. Or, maybe it was the
17	AMC. I forget.
18	MS. LINOWES: That's right. It was in
19	Lempster, I believe. And, that was directly from
20	Iberdrola at the time.
21	MR. IACOPINO: Right. But I think it
22	was incorporated in the Committee's order finding the
23	documents to be confidential. Or, if not in the Iberdrola
24	case for Lempster, since then they have been doing it that
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1	way.
2	MS. LINOWES: Okay.
3	MR. IACOPINO: That may have been wind
4	data, which I don't think ever actually came to the
5	Committee in that particular case.
6	MS. LINOWES: Correct.
7	MR. IACOPINO: But I know that you did
8	have a confidentiality agreement. But, if there are
9	documents that are going to come to the Committee, they
10	have to not only be agreed to be confidential by the
11	parties who are going to receive them, the Committee has
12	to agree that they're exempt under the Right To Know Act.
13	MS. LINOWES: Okay. So that they will
14	be itemized and provide
15	MR. IACOPINO: Right. And, that's why
16	part of the exercise that I've been trying to get through
17	here is to try to get an idea of exactly what is it that
18	you're going to be asking for. I mean, to the extent that
19	you know the exact documents you're going to be asking
20	for, I want them to know in advance, so that we can get
21	this resolved in advance. Normally, we would have data
22	requests, so I would see it. And, I'd say, "Okay, I know
23	they're going to ask for confidentiality on these
24	documents." In this particular case, we're not going to
	{SEC 2010-03} [Prehearing conference] {01-03-11}

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64

1	have a data request process. So that I'm kind of relying
2	on the parties to informally identify what they're going
3	to ask for, file the Motion for Confidentiality, if it's
4	necessary. Believe me, if we can do this without
5	exempting documents from the Right To Know Act, the
6	Committee would far prefer that. So, that is, you know,
7	we don't have that intermediate step here where it's easy
8	to identify what's actually being asked. So, what I'm
9	asking the parties to do is to talk to each other and
10	determine what it is that's being asked for. I think
11	we've got somewhat of a list that we've already gone over,
12	and get a Motion for Confidentiality in, if, in fact, you
13	think you will need it.
14	MR. PACHIOS: Or an objection.
15	MR. IACOPINO: Or an objection. If
16	there's something you're just outright not going to give,
17	
18	MR. PACHIOS: Right.
19	MR. IACOPINO: that's fine, too. You
20	know, an objection is fine.
21	MR. PACHIOS: So, we would Mike, we
22	would
23	MR. IACOPINO: Or, actually, you
24	probably ought to do a motion for
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1	MR. PACHIOS: To compel.
2	MR. IACOPINO: for it to compel,
3	MR. PACHIOS: Yes.
4	MR. IACOPINO: that would probably be
5	the more appropriate way to do it.
6	MR. PACHIOS: Right.
7	MR. IACOPINO: So, if you say to him,
8	and I'll just use something that, you know, "I want your
9	I want all the lunch orders of your employees at
10	Brookfield for the last three weeks", and he's like "we're
11	not going to give you that", I would ask that you file the
12	Motion to Compel.
13	MS. LINOWES: Okay.
14	MR. IACOPINO: Whereas, if the answer is
15	"I'll give you that, but I really need a confidentiality
16	order. You know, they eat big lunches", or whatever. You
17	know, then I would be looking to him to file the Motion
18	for Confidentiality of the lunch orders.
19	MS. LINOWES: Well, one thing I'm
20	concerned, because the the question that Peter raised
21	earlier about, not wanting to get into a fight over
22	relevancy. I think we've put on the table what we the
23	information we're interested in. I have no way of knowing
24	if certain documents exist or not, for instance, a
	<pre>{SEC 2010-03} [Prehearing conference] {01-03-11}</pre>

1 proforma on the operating conditions of the Project. But we have an understanding on the kind of data. I'm just 2 3 hoping that we're not going to run into a fight over 4 relevancy. You've made a point now at least two times 5 today of what you think that the Committee is looking for, 6 which sounds like we're heading into a fight over relevancy. And, so, I'm not comfortable with that. 7 I mean, it's going to slow the process down. 8 9 MR. PACHIOS: Well, may I respond? 10 MR. ROTH: And, I share her concern, to 11 be honest with you, Harold. 12 MR. PACHIOS: Yes. No, no, I 13 understand. 14 MR. IACOPINO: Sure. Respond, Harold, 15 and then -- go ahead. 16 MR. PACHIOS: I understand. And, I 17 think we have a different view of what the test here is. 18 Our view is it's the financial capacity, technical capacity, and managerial capacity of Brookfield. You have 19 a different view, and I understand that. But it is a --20 21 MR. ROTH: But I don't think you understand our view. Because our view is, at least mine 22 23 anyway, I can't speak for Lisa, but my view is that that 24 capacity does not exist in a vacuum. It exists with

1 respect to this Project as it is currently anticipated. 2 And, what we saw two years ago is perhaps not what is 3 currently anticipated. And, that's why I go back to, you know, the yardstick. You know, if Brookfield's a foot 4 long and this Project is a foot and a half long, then the 5 capacity isn't there. But, if all we know is that 6 7 Brookfield is a foot long, then we don't really know whether the capacity exists. That's what I'm trying to 8 9 get at. 10 MR. PACHIOS: The issue of how long 11 Brookfield is -- well, let me stop. I think we can narrow this down. The Project is what the Project is, and there 12 13 are various conditions, as Lisa pointed out. You had a 14 whole, long hearing, and you know a lot about the Project. 15 I think that's true. You know a lot about the Project. 16 MS. LINOWES: As it existed two years 17 ago. 18 MR. PACHIOS: Yes. Well, and if it's the same Project, if it's the exact same Project than what 19 existed two years ago exists today. That's the Project. 20 21 MS. LINOWES: Well, that's not the case. MR. PACHIOS: Well, if it's not the case 22 23 -- we think it is the case. So, we are stepping into the 24 shoes of a owner of a company that holds a certificate. {SEC 2010-03} [Prehearing conference] {01-03-11}

1	We're obligated to proceed pursuant to that certificate.
2	The question is, are we able, you litigated this
3	certificate, are we in a position to accommodate that
4	certificate, and to do it the way the SEC said to do it?
5	That's the issue.
6	MS. LINOWES: If I may, the question
7	that Peter raised about relevancy, I think he was saying,
8	I think I understood, the question of relevancy is let it
9	come up on January 31. Don't let it stop the discovery
10	process between now and then is what we're asking. And, I
11	don't think asking for some of the documents or the
12	information we're looking for, which sounds like it's
13	outside of what you want to give, should become a fight
14	now.
15	MR. ROTH: Yes. I think the standard
16	for discovery is going to be a lot more in the vein of
17	"give it", because relevancy, for purposes of admission,
18	is different. I mean, you're a litigator. I'm sure you
19	understand.
20	MR. PACHIOS: No, no. We
21	MR. ROTH: When we do discovery, we have
22	a right to get more information than perhaps we can admit.
23	MR. PACHIOS: You have a right to get
24	the information.
	{SEC 2010-03} [Prehearing conference] {01-03-11}

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1	MR. ROTH: I don't think we've asked for
2	anything that's outside of the reasonable scope of
3	discovery in this case.
4	MR. PACHIOS: Well, if you ask for
5	proprietary information, it is outside the normal scope of
б	discovery.
7	MR. IACOPINO: I don't think you're
8	going to see them asking for something that's
9	MR. ROTH: I don't think "proprietary"
10	is a scope issue.
11	MR. IACOPINO: I don't think you're
12	going to first of all, I don't think you're going to
13	see requests for something that you're actually going to
14	determine to be proprietary. Secondly, if the I'll
15	just use round figures, if the Project, if it costs
16	\$1 million to build the Project two years ago, but today
17	the cost is \$5 million, I assume that the Committee is
18	going to measure Brookfield's capacity against today's
19	number, as opposed to two years ago.
20	MR. ROTH: That's what I was saying.
21	MR. IACOPINO: So that,
22	MR. PACHIOS: No problem there.
23	MR. IACOPINO: in that regard, it's
24	not just about Brookfield. It's also about the ability to
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1	construist And when I soul "Ducelifield's sourceitur" beth
1	construct. And, when I say "Brookfield's capacity", both
2	managerial, financial, and technical, to construct and
3	operate the Project. That's a very plain vanilla example
4	of how the specifics of the Project come in.
5	MR. ROTH: And, I can give you a
6	somewhat more detailed, you know, my sort of look at this.
7	Let's say that the proforma of the Project shows that it
8	requires, in order for it to work, it requires Brookfield
9	to invest X number of dollars per year to support it, just
10	additional equity investment. Just to make up for the
11	fact that RECs are down or the PPAs are low or costs
12	the costs of running it are higher, whatever the figure
13	is. And, we look at Brookfield, and we don't find that
14	money in Brookfield's balance sheet. Now, you say "That's
15	preposterous. This is a huge company. They'll always
16	have the money." But, you know, that may be the answer in
17	the end. But, in terms of our testing it and analyzing
18	it, you know, in this process, we have a right to ask
19	those questions and learn what those answers are.
20	MR. PACHIOS: You have a right, absolute
21	right to inquire into whether Brookfield has the capacity,
22	if it costs 350 million, does Brookfield have the money to
23	do it?
24	MR. ROTH: But building the Project
	{SEC 2010-03} [Prehearing conference] {01-03-11}

1 isn't the end of the analysis, because, and I think maybe that's where you're not understanding us, the analysis 2 3 goes through the Project's operation. You have a burden of showing that the Project -- that the Applicant has the 4 5 ability to construct and operate the Project. And, if we don't understand what it costs to operate it, versus what 6 you're going to make on it, then you can't really meet 7 your burden. And, that's, you know, so that's where I'm 8 9 coming from.

10 And, I'm not looking for, you know, I 11 don't know what the idea of proprietary is that you're embracing here. But, you know, when we met and we had 12 13 hearings here with Noble, they produced a financial model, 14 an operating model that we looked at. And, I can't 15 remember what all went into it. But, you know, we had a 16 financial expert look at it and say "Yeah, they have a 17 model. It seems to make sense. The numbers add up." So, 18 that's the kind of thing that I'm thinking about and looking at. And, I don't remember the model was 19 20 especially complicated or detailed either. 21 MR. IACOPINO: I think we're talking

22 beyond each other, though. Because I think what Harold is 23 trying to protect is the "why", and what you all are 24 looking for is the "what". So, I think that that's the

{SEC 2010-03} [Prehearing conference] {01-03-11}

difference --1 2 MR. ROTH: Yes. I hope that's true. 3 MR. IACOPINO: -- in what we're talking about. 4 5 MR. ROTH: But I'm afraid that Harold is 6 going to say "I'm not going to give you the what, because I think you're looking for the why." And, I think that's 7 where we're -- we're going to end up in futility. 8 9 MR. IACOPINO: And, if that's the case, 10 then we'll see motions to compel, okay? And, we'll deal 11 with them. But I think you're going to walk out of here today, Harold, with an idea of the types of information 12 13 that they want. I do want the three of you to please 14 communicate with each other. 15 MR. PACHIOS: This week. We'll do it 16 this week. 17 MR. IACOPINO: As soon as possible. So 18 that he can have a good idea on, if he does need to seek confidentiality of documents, that he can have the time to 19 20 get that in. And, also, if there's something that he's 21 going to object to, he can let you know, so that you all 22 can get in a Motion to Compel. 23 Now, Lisa, I know you filed a motion 24 seeking to intervene pro se. I take it you do not intend {SEC 2010-03} [Prehearing conference] {01-03-11}

1	to hire counsel to represent your group in this matter,
2	right?
3	MS. LINOWES: I do not. That's correct.
4	MR. IACOPINO: Peter, is there anybody
5	else from your office who will be working on this?
6	MR. ROTH: Probably not.
7	MR. IACOPINO: Okay. So, it will be the
8	people who are here dealing with each other.
9	MS. LINOWES: Is this the service list?
10	I don't know if there is one or not.
11	MR. IACOPINO: There is a service list,
12	but I just don't it hasn't been published as a service
13	list. It's more like an e-mail list right now.
14	MS. LINOWES: Okay.
15	MR. IACOPINO: But we have been using up
16	to this point the Granite Reliable service list when we
17	first got this Application.
18	MS. LINOWES: Okay.
19	MR. IACOPINO: All those folks who were
20	on that list were notified. My guess is it's probably
21	going to keep that going, adding, obviously, Brookfield
22	and the folks who are actually, it's just Brookfield is
23	the only new party that I can think of since that time.
24	MS. LINOWES: Okay.
	$\{SEC \ 2010-03\}$ [Prehearing conference] $\{01-03-11\}$

1	MR. IACOPINO: You did get notice
2	originally when this first came in, too, right?
3	MS. LINOWES: Yes. Correct.
4	MR. IACOPINO: Okay. So, the original
5	service list idea worked.
6	So, any other issues that anybody wants
7	to raise, other than this discovery issue that I think
8	we've pretty much pounded into the sand here? Anything
9	other issues?
10	(No verbal response)
11	MR. IACOPINO: All right. Why don't we
12	adjourn then. And, thank you all very much. And, please
13	keep me abreast, even if it's just informally, as to how
14	things are going. You know, I'm not a decision-maker.
15	So, you can call me up and say "I'm going to file this" or
16	"I'm going to file that", and it won't be an <i>ex parte</i>
17	communication. Thank you very much, Steve.
18	(Whereupon the prehearing conference
19	ended at 11:49 a.m.)
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21	
22	
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24	
	{SEC 2010-03} [Prehearing conference] {01-03-11}