

08/24/2017

To whom it may concern:

Our names are John and Kate Gallagher. We are business owners in Campton, NH. Our business is Ski Fanatics, located at 23 Vintinner Rd in Campton. In the summer we also operate under the name, Paddle the Pemi.

We would like it to be known that we are concerned with the impact that the trenching activity on US Route 3A will interfere with our business and cause us loss in revenue.

We travel on Rte. 3A daily during the months of May through October. We use this route to transport customers and boating equipment to and from the Pemigewasset River. We drive four 15 passenger vans, four times daily (9:30am, 11:00am, 12:30pm and 1:30pm) from the junction of route 49 and route 3A to Robins Nest road in Thornton, NH. Our concern is that while construction is taking place to bury the lines for the northern pass that our vehicles will be delayed causing a delay in our return to our store to then bring the next group of customers to the river. If we are unable to complete this operation in the same time frame that we currently do we risk losing \$4160 daily*. This loss in revenue would cause us to make employee layoffs. We currently employ 10 full time individuals during the summer months. It could potentially cause us much more both professionally and personally. Saturdays are our biggest revenue generating days. If the northern pass project is approved we at least hope that construction does not take place during the weekends, both for our benefit and the great amount of tourism that takes place for the whole community. And also that the peak summer months of tourism are avoided.

Thank you for your time and attention. Below is our contact information if you wish to speak to us some more.

Sincerely,

John and Kate Gallagher
Ski Fanatics, Inc.
23 Vintinner Rd.
Campton, NH 03223
603-726-4327

*We have a maximum capacity of 52 people per shuttle time. Each customer averages \$40 in revenue.

52 x \$40 = \$2080. If we lose 2 out of our 4 shuttles daily then we will lose \$4160 (\$2080 x 2).