

December, 2017

To whom this may concern,

My brother Richard and I own and operate the Franconia Inn at 1172 Easton Rd, Franconia, NH. The Franconia Inn has 36 guest rooms, a restaurant that seats 80 guests, a pub that seats an additional 40 guests and a pool and tennis membership with 70 members.

We have over a hundred cars coming and going on a daily basis from Memorial Day to November 1st, as well as two bus tours daily (for lunch) from September 21st to October 21st. We also have large trucks delivering supplies and hauling garbage multiple times a week.

Line burial in front of the Franconia Inn's front door, (the proposed route will take it through the Franconia Inn's sign) will obstruct the only means of arrival and departure for all inn guests,

- will cause a considerable loss of business, not only during the construction period, but for years to come, as once
 guests establish a new place to go for vacation it is twice as hard to get them back after the dust has settled.
- Loss of business due to line burial in front of the inn will also cause financial hardship to the 30+ people we employ.
- Loss of business revenue to the Franconia inn due to line burial construction will mean a loss in revenue to the state
 of New Hampshire. Having been in business since 1981, my brother and I have paid over 3 million dollars in room and
 meals tax to the state of New Hampshire.

Line construction between April 1st and May 10th is the only time that the Franconia Inn, our employees and the state of New Hampshire would suffer the least amount of financial loss.

As per my request I had a conference call with two Northern Pass representatives in November, 2017.

My concerns and questions directed to Eversource representatives were as follows:

- 1) What are the construction dates for the section of road in front of the Franconia Inn?
 - Answer: "unknown at this time"
- 2) How will I be able to operate my business when the suggested line burial path goes within 20 feet of my front door; when I have up to and some times more than 100 cars daily pulling in to the front door entrance of the Franconia Inn.
 - Answer "we will work with you to diminish construction impact"
- 3) How will I be able to operate a lodging / restaurant establishment with construction noise going on in front of my guest bedrooms?
 - Answer "we will work with you to diminish construction impact"
- 4) How long will it take to complete the section from Wells road to Lafayette Road?
 - Answer "a detailed construction schedule will be made public once they have approval to start the project"
- 5) Does my business qualify for loss of business income due to line burial construction?
 - Answer "unknown"

In short, the suggested Northern Pass line burial project as it stands will cause significant loss of revenue to my business, loss of income for my 30+ employees, loss of room and meal tax revenues to the state of New Hampshire.

Sincerely,

Alec Morris

Franconia Inn, 1172 Easton Rd, Franconia, NH 03580

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