1	STATE OF NEW HAMPSHIRE Received by SITE EVALUATION COMMITTEE SEC on 11/20/19			
2	SITE EVALUATION COMMITTEE SEC on 11/20/19			
3				
4	November 12, 2019 - 9:06 a.m. Public Utilities Commission * REDACTED *			
5	21 South Fruit Street Suite 10 For PUBLIC Use Concord, New Hampshire			
6				
7	IN RE: SEC DOCKET NO. 2019-03			
8	SITE EVALUATION COMMITTEE: Antrim Level LLC - Petition			
9	for Declaratory Ruling or, in the Alternative, Motion			
10	for Expedited Approval of Change in Ownership or			
11	Ownership Structure. [Hearing on the merits]			
12				
13	PRESENT: SITE EVALUATION COMMITTEE:			
14	Cmsr. Kathryn Bailey Public Utilities Commission			
15	(Presiding as Presiding Officer)			
16	Michael Servetas Department of Transportation Robert Baines Public Member			
17				
18	Also Present for the SEC:			
19	Michael J. Iacopino, Esq., SEC Counsel (Brennan Lenehan Iacopino & Hickey)			
20	Pamela G. Monroe, SEC Administrator			
21				
22				
23	COURT REPORTER: Steven E. Patnaude, LCR No. 52			
24	[REDACTED - For PUBLIC Use]			

1		
2	APPEARANCES:	Reptg. Antrim Level LLC: Barry Needleman, Esq. (McLane)
3		Thomas B. Getz, Esq. (McLane)
4		Reptg. Citigroup Global Markets, Inc. and Citicorp North America, Inc.:
5		Susan S. Geiger, Esq. (Orr & Reno)
6		Reptg. the Town of Antrim: John Robertson, Selectman
7		Reptg. Counsel for the Public:
8		K. Allen Brooks, Esq. Senior Assistant Attorney General
9		N.H. Attorney General's Office
11		Reptg. the Antrim Residents Group: Shelley Nelkens Richard Block
12		RICHALA DIOCK
13		
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PROCEEDING

PRESIDING OFCR. BAILEY: Good
morning. We're here today in SEC Docket Number
2019-03, to consider a Petition for Declaratory
Ruling or, in the alternative, Motion for
Expedited Approval of Change in Ownership or
Ownership Structure. The Petition asks the
Commission to determine that tax equity
financing referenced in Docket 2018-03 does not
constitute a change in the ownership structure
of AWE. Alternatively, the Petition requests
the Committee approve the proposed tax equity
financing as a change in ownership structure.

We're here today to take evidence on the Petition, hear arguments, and we intend to deliberate at the end of the hearing.

Before we get started, let's introduce the Site Evaluation Committee Subcommittee. My name is Kathryn Bailey. I'm a Commissioner at the Public Utilities Commission.

 $$\operatorname{MR.}$$ SERVETAS: Mike Servetas. I'm the Assistant Director of Operations at New Hampshire DOT.

```
1
                   MR. BAINES: I'm Bob Baines.
 2
         public member.
                   PRESIDING OFCR. BAILEY: And to my
 3
 4
         right is?
 5
                   MR. IACOPINO: Mike Iacopino, Counsel
 6
         to the Committee.
 7
                   PRESIDING OFCR. BAILEY: And our
         Executive Director?
 8
                   ADMIN. MONROE: Pam Monroe.
 9
10
                   PRESIDING OFCR. BAILEY: For the Site
         Evaluation Committee.
11
12
                   All right. I'll note for the record
13
         that we received an affidavit of publication on
14
         October 3rd.
15
                   Before we get started, let's take
16
         appearances.
17
                   MR. NEEDLEMAN: Good morning. Barry
18
         Needleman, from McLane Middleton, representing
19
         the Petitioner, Antrim Level.
20
                   MS. GEIGER: Good morning. I'm Susan
21
         Geiger, from the law firm of Orr & Reno, and I
22
         represent Citigroup Global Markets, Inc., and a
23
         Citicorp North America, Inc.
24
                   MR. GETZ: Good morning, Commissioner
```

```
1
         Bailey, members of the Committee. I'm Tom
         Getz. I'm also an attorney with McLane
 2
         Middleton, on behalf of TransAlta/Antrim Level.
 3
 4
                   MR. ROBERTSON: John Robertson,
 5
         Selectman, Town of Antrim.
 6
                   MR. BROOKS: Allen Brooks, Counsel
 7
         for the Public.
                   MR. BLOCK: Richard Block,
 8
         representing Antrim residents.
9
10
                   MS. NELKENS: Shelley Nelkens,
11
         representing Antrim residents.
12
                   PRESIDING OFCR. BAILEY: Oh.
13
         there was one thing I knew I meant to mention.
14
         There are people listening, observing on the
15
         telephone. If we get to confidential
16
         information, we're going to turn the phone off.
17
         I think it was at the request of Citigroup, is
18
         that correct?
                   So, I remind everybody that we have
19
20
         some confidential information that we may be
21
         discussing on the record. And before you ask
22
         any questions that may contain confidential
23
         information, please signify that you're going
24
         to do that, so that we can deal with the people
```

```
1
         on the phone.
                   All right. How are we going to
 2
 3
         proceed? Are there any preliminary matters?
 4
         Are we going to mark exhibits? Or, are we just
         going to start with the witnesses?
 6
                   MR. NEEDLEMAN: It's entirely up to
 7
         you. We do have three exhibits, if it would be
         helpful just to mark them, we can do that.
 8
                   PRESIDING OFCR. BAILEY: Sure.
 9
10
         would be great.
11
                   MS. NELKENS: Excuse me?
12
                   PRESIDING OFCR. BAILEY: Yes.
13
                   MS. NELKENS: Who is that gentleman
14
         in the back. Did he introduce himself?
15
         you introduce yourself and I just missed it?
16
                   PRESIDING OFCR. BAILEY: Do
17
         the Petitioners -- no, it could be a member of
18
         the public that is entitled to be here.
19
                   MS. NELKENS: Yes.
20
                   PRESIDING OFCR. BAILEY: But do the
21
         Petitioners want to introduce anybody else in
22
         the room?
23
                   MS. GEIGER: Sure.
24
                   MR. NEEDLEMAN: So, behind me here,
```

```
1
         in the back row, is Rebecca Walkley, from
         McLane Middleton, working with us. And, then,
 2
 3
         in the back row, behind them -- well, why don't
         we have them just introduce themselves, it
 4
 5
         might be easier.
                   PRESIDING OFCR. BAILEY: All right.
 6
 7
         And the gentleman seated next to Ms. Walkley?
                   MR. MORIN: Good morning. I'm Bryan
 8
9
         Morin, from TransAlta.
10
                   PRESIDING OFCR. BAILEY: From where?
11
                   MR. MORIN: TransAlta.
12
                   PRESIDING OFCR. BAILEY: TransAlta.
13
         Thank you.
14
                   Okay. Back of the room, why don't we
15
         start with this side of the table.
16
                   MR. WARD: Brent Ward, TransAlta.
17
                   PRESIDING OFCR. BAILEY: Oh, they're
         the witnesses. That makes sense.
18
19
                   MS. YADAV: I'm Anu Yadav, Citi.
20
                         [Court reporter interruption.]
21
                   PRESIDING OFCR. BAILEY: Did the
22
         reporter get those names?
23
                   MS. YADAV: It's Anu Yadav, Citi.
24
                   MR. STEENBLIK: Pierre Steenblik,
```

```
1
         Citi.
                   PRESIDING OFCR. BAILEY: Okay.
 2
                                                    All
 3
                 Let's premark the exhibits then.
         right.
                   Mr. Needleman.
 4
 5
                   MR. GETZ: Commissioner Bailey, on
 6
         behalf of Antrim Level, we have two exhibits to
 7
         mark for identification. The first is marked
 8
         for identification as "Exhibit 1" is the
         Pre-Filed Direct Testimony of Mr. Brent Ward
 9
10
         that was filed with the Petition on
11
         September 17. And the second exhibit we'd mark
12
         for identification is the confidential material
13
         that was filed with the Committee as well, and
14
         that's the Equity Capital Contribution
15
         Agreement among Bobcat Equity Holdings,
16
         TransAlta Holdings, Bobcat Holdco, and Citicorp
17
         North America. And that's marked on behalf of
18
         TransAlta/Antrim Level.
19
                         (The documents, as described,
20
                         were herewith marked as
21
                         Exhibit 1 and Exhibit 2,
22
                         respectively, for
23
                         identification.)
24
                   PRESIDING OFCR. BAILEY: Ms. Geiger.
```

```
1
                   MS. GEIGER: And, on behalf of Citi,
 2
         I have the Pre-Filed Testimony of Anu Yadav.
 3
                   MR. IACOPINO: So, do we want to mark
         that as "Exhibit 3" for ID?
 4
 5
                   MS. GEIGER: Thank you.
 6
                         (The document, as described, was
 7
                        herewith marked as Exhibit 3 for
                        identification.)
 8
                   PRESIDING OFCR. BAILEY: All right.
9
         And does Mr. Block and Ms. Nelson?
10
                   MS. NELKENS: It's "Nelkens".
11
12
                   PRESIDING OFCR. BAILEY: Oh, I'm
         sorry. Ms. Nelkens.
13
14
                   MS. NELKENS: Close enough.
15
                   PRESIDING OFCR. BAILEY: I'm sorry.
16
                   MS. NELKENS: Do we have anything to
17
         mark?
18
                   PRESIDING OFCR. BAILEY: Well, did
19
         you have some pre-filed testimony?
20
                   MS. NELKENS: Yes.
21
                   PRESIDING OFCR. BAILEY: Okay. So,
22
         we're going to make that "Exhibit 4".
23
                   MS. NELKENS: Okay. Thank you.
                                                     Wе
24
         had two.
```

```
PRESIDING OFCR. BAILEY: Two.
 1
 2
         Ms. Nelkens, your testimony will be "4", and
         Mr. Block's testimony will be "5".
 3
 4
                   MS. NELKENS: Thank you.
 5
                         (The documents, as described,
                         were herewith marked as
 6
 7
                         Exhibit 4 and Exhibit 5,
                         respectively, for
 8
                         identification.)
9
10
                    PRESIDING OFCR. BAILEY: All right.
11
         Do you want to proceed with your witnesses?
12
                   MR. NEEDLEMAN: Yes. Thank you. So,
13
         we'd ask Mr. Ward and Ms. Yadav to come up
14
         together please.
15
                   PRESIDING OFCR. BAILEY: Okay.
16
                         (Whereupon Brent Ward and
17
                         Anu Yadav were duly sworn by the
18
                         Court Reporter.)
19
                      BRENT WARD, SWORN
20
                       ANU YADAV, SWORN
21
                      DIRECT EXAMINATION
22
    BY MR. NEEDLEMAN:
23
         Mr. Ward, we'll start with you. So, could you
         just state your name and where you work please
24
```

```
1
         for the record.
          (Mr. Ward) Brent Ward. I'm the Managing
 2
    Α
 3
         Director and Treasurer of TransAlta Corp.
 4
         And, briefly, what is your role at TransAlta?
    Q
 5
         (Mr. Ward) I'm accountable to effectively
 6
         manage the right side of the balance sheet,
 7
         which is everything from capital markets
         transactions or liquidity, you know, working on
 8
9
         project level financings, like this one.
10
         And you've submitted pre-filed testimony in
    Q
         this docket, which we've marked as "Exhibit
11
12
         Number 1", is that correct?
13
          (Mr. Ward) Yes.
14
         And do you have any corrections or changes to
15
         that pre-filed testimony?
16
    Α
         (Mr. Ward) No.
17
         And, so, do you adopt that testimony and swear
    Q
18
         to it today?
19
          (Mr. Ward) Yes.
    Α
20
                    MR. NEEDLEMAN: Okay.
21
    BY MS. GEIGER:
22
         Ms. Yadav, please state your name and spell it
```

{SEC 2019-03} [REDACTED-For PUBLIC Use] {11-12-19}

(Ms. Yadav) My name is Anu Yadav. And that's

for the record.

23

```
15
                                  Ward|Yadav|
                 [WITNESS PANEL:
 1
         spelled A-n-u, and the last name is Y as in
          "yellow", A as in "apple", D as in "David", A
 2
 3
         as in "apple", V as in "Victor".
         By whom are you employed and what position do
 4
    Q
 5
         you hold?
 6
          (Ms. Yadav) I work for Citigroup. I'm a
 7
         Director in Alternative Energy Finance.
         Did you submit pre-filed testimony in this
 8
    Q
         docket?
9
10
         (Ms. Yadav) Yes, I did.
    Α
         And do you have your pre-filed testimony that's
11
    Q
12
         been marked for identification as "Exhibit 3"
13
         before you?
14
          (Ms. Yadav) I do.
15
         And do you have any updates, changes, or
    Q
16
         corrections to that pre-filed testimony?
17
    Α
          (Ms. Yadav) I don't.
18
    Q
         Do you adopt under oath the questions and
19
         answers in your pre-filed testimony?
20
          (Ms. Yadav) I do.
    Α
```

{SEC 2019-03} [REDACTED-For PUBLIC Use] {11-12-19}

MS. GEIGER:

cross-examination.

Madam Chair. They're available for

Thank you.

MR. NEEDLEMAN: So, nothing further,

21

22

23

[WITNESS PANEL: Ward|Yadav]

1 PRESIDING OFCR. BAILEY: All right. 2 Thank you. 3 Mr. Brooks, do you have any questions for the panel? 4 5 MR. BROOKS: Thank you. Very 6 briefly. 7 CROSS-EXAMINATION BY MR. BROOKS: 8 Why is it necessary to create another entity in 9 10 order to take advantage of the tax credits that 11 we're talking about? 12 (Mr. Ward) Thank you. So, when we acquired the 13 Antrim Project, we acquired it at the same time 14 that with acquired another project in 15 Pennsylvania, called "Big Level". And, in my 16 testimony last December, here in front of the 17 SEC, I indicated that one of the possibilities 18 was to bundle the two projects together to 19 finance them with tax equity in one project and 20 in one financing. Because, in large part, that 21 is the most efficient way to do it. You can 22 get much better terms on a financing that has 23 some scale to it. 24 As an example, the Antrim Project by

itself would only be able to support about 30 to \$35 million of tax equity investment, and that would not be large enough to attract a tax equity player like Citi. They just need to -- they would allocate the resources where they can get a much bigger bang from their buck.

So, by combining the two projects, we were able to attract Citi, and they are a Tier 1 tax equity investor in the market. And, so, you know, it's very advantageous to both projects to have them in the deal.

So, when you look at the structure that we went through last December, at that time we were expecting that the Antrim Project would be operating first, and the Big Level Project would be operating second. And, if we knew that was actually going to be the case, there would have been absolutely no changes to the structure that we went through last December with the Committee.

But, fast-forward a year, and there was a risk or there was the possibility that the Big Level Project would fund first. And, so, our structure didn't account for that. So, you

[WITNESS PANEL: Ward|Yadav]

```
1
         know, when Citi looks at putting -- funding a
 2
         project, they need to fund a project in an
 3
         entity where it's just that project. They
 4
         don't want to have the risk of other projects
 5
         associated with that.
 6
              So, in the event that Big Level funded
 7
         first, we had to create these two other
         entities, so that we could move the Big Level
 8
9
         projects out, they would get funded if they
10
         were operating first. And, then, when Antrim
11
         was operating second, we would just move that
         entity in there.
12
13
              The fact of the matter is that the
14
         Certificate is still with AWE. It's parent is
15
         still Antrim Level, no change at all to any of
16
         that. And the parent company, who is
17
         ultimately making all the decisions, is still
18
         TransAlta Corp.
19
         Thank you. So, you mentioned --
    Q
20
                   MR. BROOKS: And may I continue or
21
         should I ask?
22
                   PRESIDING OFCR. BAILEY: No. You
```

{SEC 2019-03} [REDACTED-For PUBLIC Use] {11-12-19}

Thank you.

MR. BROOKS: Okay.

just go until you're done.

23

[WITNESS PANEL: Ward|Yadav]

1 BY MR. BROOKS:

You mentioned that the structure of this particular Project, the efficiency involved, making sure that Citigroup, as a Tier 1 investor, can be involved, I'm going to ask you a broader level question just about tax equity investments in this type of project overall.

Can you describe why a tax equity investment generally is advantageous for a project like this? In other words, why can't the project just take advantage of the tax credits itself?

A (Mr. Ward) Sure. So, when you think about tax equity, you know, the developer, the sponsor of a project, in this case it's TransAlta Corp., typically cannot use the tax attributes associated with the project. Those tax attributes are production tax credits and then tax depreciation.

So, TransAlta, in this instance, and in most instances, cannot use those tax attributes; most sponsors can't. So, what you do in those situations is you effectively monetize the tax attributes to a partner, like

Citi, that can actually use them, they are a taxable financial institution. And, in return, they make an equity investment into the Project. So, you're effectively monetizing these tax attributes you can't use.

So, TransAlta Corp. still has all of the day-to-day operating decisions and management of the asset. Citi would come in as, effectively, a passive investor, with certain protective rights to protect their investment, but they don't have any day-to-day sort of responsibilities in the asset.

After about ten years, after the majority of the tax attributes have been monetized, typically, a sponsor could then buy out the tax equity partner. And that that's sort of -- that's sort of the model.

This is the most common structure for financing renewable assets in the United States today. It's very, very common and typical for wind projects and for solar projects. In fact, I believe approximately 10 to \$12 billion of tax equity investments are being made in 2019.

In the end, because you are able to

1 monetize tax attributes that you cannot use, 2 you are able to bid much more, you know, you're 3 able to bid much more aggressively on these projects. And, ultimately, what happens is the 4 5 end consumer benefits, because the contract 6 price that is ultimately tied to that asset is 7 lower, than if you were not able to monetize these tax attributes, the price would be 8 9 significantly higher. 10 So, I'd stop there and see if you have any 11 other questions. 12 The actual structure, it's somewhat complicated 13 in the language that you described about 14 monetizing the tax credits. I want to dumb 15 that down a little bit to maybe my level of 16 what my understanding, the pedestrian way. 17 (Mr. Ward) Yes. Α 18 Q Which is, notwithstanding the various levels in 19 the things that we have to go through that 20 we'll talk about, essentially, you're having 21 someone buy the tax credits, right? 22 (Mr. Ward) Correct.

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something of value in return?

They're giving you cash, you're giving them

23

[WITNESS PANEL: Ward|Yadav]

```
A (Mr. Ward) Correct.
```

1

18

19

20

23

- 2 Q And then you have different steps to go
 through. Okay. So, you actually anticipated
 one of my future questions, which is, is this
 an unusual transaction? You testified just now
 that it is not unusual. In fact, what was the
 number you said, "\$20 billion" or somewhere
 thereabouts?
- 9 A (Mr. Ward) Ten (10) to \$12 billion --
- 10 Q Twelve (12) billion.
- 11 A (Mr. Ward) -- in tax equity investments this

 12 year. It is the most common form of financing

 13 renewable projects in the U.S. today.
- 14 Q And is the structure that is being proposed, is that unusual?
- 16 A (Mr. Ward) No. It is exactly in line with any other tax equity structure that you would see.
 - Q You mentioned that Citi will not have any day-to-day managerial capabilities over the Project. They will, however, have some control
- 21 overall, is that correct?
- 22 A (Mr. Ward) They will have protective rights
- standard things. So, we are -- we've got a

{SEC 2019-03} [REDACTED-For PUBLIC Use] {11-12-19}

associated with their investment, fairly

[WITNESS PANEL: Ward|Yadav]

number of different financing sort of methodologies that we employ at TransAlta.

You've got project finance is another example of a type of financing you can put at the project level. The type of protective rights are very similar across, you know, tax equity or project finance, that sort of thing.

Just to give you a very simple example, if TransAlta Corp. wanted to go and renegotiate something on one of the contracts with one of the PPA holders, that would be a material contract to the arrangement, and Citi would need to consent to that. Because, obviously, any changes to the contract would have a material — potentially a material impact to their investment. So, that's the type of protections that are in there for them.

- Q So, the type of control that Citi would have is focused on investments and finance, not operations?
- A (Mr. Ward) Correct. It's almost like an extra layer of governance, to ensure that we're meeting all of our obligations under the respective debt documents.

[WITNESS PANEL: Ward|Yadav]

```
1
    Q
         Okay. And that actually anticipates my next
 2
         question, which is an additional layer of
 3
         governance. So, Citi, one of the roles it will
         perform and exercise and control, either one of
 4
 5
         you can answer this, will be to evaluate
 6
         whether financial transactions are actually
 7
         beneficial?
         (Mr. Ward) Correct.
 8
    Α
         Is it your intention to take advantage of the
9
    Q
10
         IRS safe harbor provision that applies here?
11
         (Mr. Ward) Maybe I'll turn that one over to
12
         Anu.
13
          (Ms. Yadav) I mean, the transaction --
14
                         [Court reporter interruption.]
    BY THE WITNESS:
15
16
         (Ms. Yadav) The transaction is structured in
17
         accordance with the IRS safe harbor.
18
    BY MR. BROOKS:
19
    Q
         Okay.
20
         (Ms. Yadav) So, nothing that we're doing over
         here is outside that safe harbor box.
21
22
         And that safe harbor does require an entity
23
         like Citi to have some level of control in the
24
         manner that we talked about, is that right?
```

[WITNESS PANEL: Ward|Yadav]

```
1
    Α
          (Ms. Yadav) Yes. I mean, it's just the -- the
 2
         safe harbor doesn't get into, you know, that
 3
         level of detail, in terms of specifying, you
         know, what Citi's control rights should be.
 4
 5
         It's more, you know, around how to structure
         the deal to be, you know, in compliance with
 6
 7
         the Tax Code.
         Okay.
 8
    Q
9
         (Ms. Yadav) I mean, the consent rights are more
10
         sort of commercial, right, protections that
11
         Citi has, that, you know, have become
         standard-type protections in the financing
12
13
         market for investments --
14
                         [Court reporter interruption.]
    CONTINUED BY THE WITNESS:
15
16
         (Ms. Yadav) -- to protect Citi's interests for
17
         our investment and our return on our
18
         investments.
19
    BY MR. BROOKS:
20
         Okay. Thank you. This question is to either
         of you. How will this transaction, if it's
21
22
         allowed to go through, affect the overall
23
         financial health of the Project, if at all?
24
         (Mr. Ward) Well, so, the idea of the financing,
```

1 the tax equity investment, is, really, that 2 underpins the economics. So, when TransAlta 3 bids projects, we bid them with how we expect 4 to operate the facility going forward. We bid 5 costs in through to the end of the Project. 6 And we also bid a financing structure. 7 And, in this case, as I mentioned to you, because we are able to monetize tax attributes, 8 9 we're able to bid a much more competitive 10 price. And, so, if we were not able to 11 monetize those tax attributes, there would be 12 an economic impact to TransAlta's investment. 13 (Ms. Yadav) Yes. I mean, just to give you an 14 idea, right, 50 to 60 percent of the value, 15 right, of the project is derived from tax 16 benefits. Right? I mean, that's just how 17 these, you know, these projects get built, 18 right? The government provides these 19 incentives to incentivize developers, such as 20 TransAlta, to build renewable energy 21 facilities, to reduce, you know, the U.S. 22 carbon footprint, right? 23 So, that's just the form in which the U.S. 24 government incentivizes development. So, if 50

1 to 60 percent of the value of the Project comes 2 from the tax benefits, right, and TransAlta can 3 monetize those tax benefits, it obviously would impact their economics, right, so -- if they're 4 5 not able to utilize the benefits themselves. 6 So, I suppose that's the flip-side of the Q 7 question, which is, would precluding a transaction like this from going forward, 8 9 either with respect to this Project or for 10 renewable energy projects, have a negative 11 impact on the way that they are able to be 12 financed? 13 (Mr. Ward) So, it would have an impact on the 14 project, if we were not able to monetize the 15 tax attributes, for sure. But, to be clear, 16 the asset is constructed, it is built, and it's 17 been funded. So, TransAlta Renewables -- or, 18 sorry, TransAlta Corp., as the parent, has

sorry, TransAlta Corp., as the parent, has access to many different sources of capital.

And those sources of capital have been utilized over the past number of years. We've got access to credit facilities. So, there isn't any impact or risk of the project being funded; it's been done. But we need to be able to

19

20

21

22

23

[WITNESS PANEL: Ward|Yadav]

```
1
         monetize those tax attributes to be able to
 2
         meet sort of the return thresholds that we've
 3
         laid out for all of our stakeholders in the
         Company.
 4
 5
    Q
         Yes. So, TransAlta is big enough, it can foot
 6
         the bill.
 7
         (Mr. Ward) Correct.
    Α
         But, in a more broad sense, if transactions
 8
9
         like this were not allowed to go forward, would
10
         it have an effect on the attractiveness of
11
         renewable energy projects?
12
         (Mr. Ward) Well, if tax equity was to go away,
    Α
13
         which it could down the road, what would happen
         is projects would be financed with more
14
15
         conventional-type financing. So, project
16
         finance would be probably the next best option
17
         to fund these projects. Where, instead of a
18
         tax equity partner, you would have a lender to
19
         the project. The documents would look
20
         substantially the same. And, so, the impact of
21
         that, of course, is that prices would be
22
         increased. Because sponsors, like ourselves,
23
         wouldn't be able to monetize things like tax
```

attributes, we would need a higher price.

[WITNESS PANEL: Ward|Yadav]

```
1 Q And the tax incentive would be either nullified or reduced?
```

A (Mr. Ward) Correct.

- Q Okay. You mentioned that this transaction is not going to affect the Certificate, Antrim

 Level/TransAlta's impact in this is the

 Applicant, and I'll leave that either to you or counsel can answer, to the extent that this

 Subcommittee decides to issue in a substantive would be willing to memorialize that fact in the order and agree to that?
- 12 A (Mr. Ward) Yes, I think.
- MR. NEEDLEMAN: I'm not quite sure I understand what you're asking, Allen.

15 BY MR. BROOKS:

Q So, the question essentially is, and the representation I understand, is that, with respect to operations and responsibilities, there really won't be a change from the status quo. Those folks who are on the line right now under the Certificate will continue to be responsible. Is that something that you would agree to be part of any order that gets issued?

A (Mr. Ward) I think so, yes.

[WITNESS PANEL: Ward|Yadav]

```
1
                   MR. BROOKS: Okay. I have no further
 2
         questions.
 3
                         [Court reporter interruption.]
                   MR. BROOKS: I have no further
 4
 5
         questions.
                   PRESIDING OFCR. BAILEY: All right.
 6
 7
                   WITNESS WARD: Thank you.
                   PRESIDING OFCR. BAILEY: Which of the
 8
         Antrim residents is representing the group?
9
10
                   MS. NELKENS: I am.
11
                   PRESIDING OFCR. BAILEY: All right.
12
         Ms. Nelkens.
13
                   MS. NELKENS: Yes. Is it on? Yes.
14
         Okay.
15
    BY MS. NELKENS:
16
    Q
         I just wanted to get something clear. The
17
         protective rights, are they -- can you give two
18
         more examples of what the protective rights
19
         are? You're talking about just protect your
20
         investment, I take it, is what the protective
21
         rights are for?
22
         (Mr. Ward) Sure. So, another example, you
23
         wanted some examples, we have to, when we enter
         into these transactions, we have to get a third
24
```

party report on our insurance coverage, to ensure that Citi is comfortable that we have all the required coverage to meet, you know, all the thresholds that are required. So, we couldn't change our insurance without a consent from them.

Another really obvious example is we can't change -- we can't repurpose the business. So, we couldn't start chopping down trees and building lumber, when the purpose of the facility is to produce power.

- Q Can you go into a little bit more detail as far as what the insurance companies require?
- A (Mr. Ward) It would be general sort of thresholds that are negotiated case-by-case, for property, liability, casualty, that sort of thing. You know, we have, at TransAlta, we have sort of a global, very detailed insurance program. And, so, we sort of have all of our assets under that corporate umbrella. And, then, as we develop these projects, we would have a third party insurance consultant come in and review our program, and provide commentary to whoever we're dealing with around, you know,

```
1
         what types of insurance we have and what would
 2
         need to be required. Citi, in this case, would
 3
         come back and say "On this and this and this,
         we need more. You know, we can accept that."
 4
 5
         And, then, we would nail that down and we'd put
         that in place.
 6
 7
         I'm not sure what "this, this, and that" is.
 8
         Could you be a little more specific please?
9
         (Mr. Ward) Well, --
    Α
10
         (Ms. Yadav) It's what Brent said.
    Α
11
                         [Court reporter interruption.]
12
                   WITNESS YADAV:
                                    I'm sorry.
13
                   PRESIDING OFCR. BAILEY: Off the
14
         record.
15
                         [Brief off-the-record discussion
16
                         ensued.]
17
    CONTINUED BY THE WITNESS:
18
         (Mr. Ward) Yes. It's what Brent just said,
19
         right? I mean, we have a third party
20
         consultant, right, that's engaged by TransAlta,
21
         as the sponsor owner, that will produce -- that
         will evaluate, you know, the insurance that
22
23
         TransAlta has procured for the Project. They
24
         will review all of the transaction documents,
```

[WITNESS PANEL: Ward|Yadav]

the Project Documents, make sure that the insurance is procured, conforms with the requirements under all of the Project

Documents. They will, you know, they will procure property insurance for the full value of the Project, liability insurance. They will procure casualty insurance.

You know, if there's a weather event, for instance, you know, ice, ice storm, or some other, you know, weather event, they will procure, you know, coverage to cover all of those events that the insurance company deems, you know, necessary with the operation of the Project.

BY MS. NELKENS:

- Q So, the insurance company, or whoever this third party is, looks at the Certificate to see? Who's going to take that one?
- A (Mr. Ward) I can't recall specifically if the insurance consultant would review the actual Certificate that you're referring to.

 Typically, they would refer -- they would review the PPAs, because there's going to be

insurance requirements set out under the PPAs. {SEC 2019-03} [REDACTED-For PUBLIC Use] {11-12-19}

```
1
         So, they would want to make sure that the
         program is sort of meeting all of those
 2
 3
         obligations.
              But are they reviewing the Certificate?
 4
 5
         Possibly, but I can't recall specifically.
 6
         I'm trying to figure out how to say this so it
    Q
 7
         stays in compliance with your order.
 8
                   PRESIDING OFCR. BAILEY: Wait a
9
         minute. You think you have a confidential
10
         question?
11
                   MS. NELKENS: No. No, no, no.
12
                   PRESIDING OFCR. BAILEY: Oh, I
13
         know --
14
                   MS. NELKENS: I'm sorry.
15
                   PRESIDING OFCR. BAILEY: I know what
16
         order you're talking about. Go ahead.
17
                   MS. NELKENS: Thank you. I'm sorry.
18
         Are you ready to object, Mr. Getz?
    BY MS. NELKENS:
19
20
         Are you -- does the insurance look at such
21
         things as lighting? Is that insured?
22
         (Mr. Ward) Well, lighting would be part of the
23
         overall Project.
24
         Uh-huh.
```

[WITNESS PANEL: Ward|Yadav]

```
1
    Α
          (Mr. Ward) I don't know that lighting is
 2
         specifically something that they would be
 3
         referencing in their report. But, you know,
         they're looking at the overall site.
 4
 5
    Q
         Are they at all interested in their track
 6
         record, as far as looking at the way they have
 7
         conducted things, versus the way they will be
         conducting things?
 8
         (Mr. Ward) Yes. I think the insurance
9
    Α
10
         consultant would really be looking at
11
         TransAlta, in terms of our overall program.
12
         And, given that the Company has been around for
13
         over 100 years, generally speaking, there's
14
         quite a bit of comfort that TransAlta has good
15
         policies and procedures in place, from an
16
         insurance perspective.
17
         And, if the insurance company found out that
18
         their procedures were not being adhered to and
19
         they were not following the requirements of the
20
         Certificate, would that change the way the
21
         insurance company looks at this?
22
         (Mr. Ward) I could not say. I don't think so.
23
         So, the insurance company, if they were in
24
         total violation of the Certificate, it wouldn't
```

[WITNESS PANEL: Ward|Yadav]

```
1
         make a difference to the insurance company?
 2
    Α
         (Mr. Ward) I don't know the answer to that
 3
         question.
 4
         Okay.
    Q
         (Ms. Yadav) I'm sorry, can I just add to that?
 5
 6
         Sure.
    Q
 7
    Α
         (Ms Yadav) This insurance company will be
         provided, right, with all of the relevant
 8
9
         information about the Project, right? They
10
         will be provided with all of the relevant
11
         information that they need in order to provide
12
         insurance, right?
13
         So, you don't have the insurance yet. This is
14
         still something that's --
15
    Α
         (Ms. Yadav) There is construction insurance
16
         procured to cover the construction period.
17
         There is construction insurance in place. Once
18
         the Project is completed and goes operational,
19
         then it switches to the operational insurance.
20
         Okay. So, at the moment, it's still under the
21
         construction phase of the insurance?
22
         (Ms. Yadav) I believe so, yes.
23
         (Mr. Ward) Correct.
    Α
```

{SEC 2019-03} [REDACTED-For PUBLIC Use] {11-12-19}

Okay. I know the FAA has no problem with this,

[WITNESS PANEL: Ward|Yadav]

```
1
         and just my understanding was, when it was
 2
         under the construction phase, it's supposed to
 3
         have temporary lights on it. And, once they're
 4
         no longer under the construction phase, that
 5
         they need the permanent lights, which is what
 6
         they have now, not the radar-controlled lights
 7
         yet.
              What I am curious about is how the
 8
9
         insurance company dealt with no temporary
10
         lights at any time during this entire
11
         construction phase?
12
         (Mr. Ward) Was that a question?
    Α
13
         Yes. It was. It was how -- what has been the
14
         insurance company -- I mean, okay, let me --
15
         you had said they would be provided with all
         the "relevant information". Would it be
16
17
         relevant to the insurance company that, we
18
         don't even know if the temporary lights were
19
         purchased, they obviously were not put up at
20
         any point during the construction?
         (Ms. Yadav) Sorry. But I am not sure --
21
22
                   MR. NEEDLEMAN: Objection. Wait one
23
         minute.
24
          (Mr. Ward) So, the insurance --
```

```
1
                   MR. NEEDLEMAN: Wait one minute.
 2
         going to object to the question. I can't see
 3
         how it's relevant at all to the proceeding
         before the Committee.
 4
                   PRESIDING OFCR. BAILEY: Okay. And
 5
 6
         are there facts in evidence that she's talking
 7
         about?
                   MR. NEEDLEMAN: There's nothing in
 8
         the Petition that I'm aware of that relates to
9
10
         the insurance. There's no facts in the
11
         testimony related to the insurance. I'm not
12
         even sure how construction insurance would bear
13
         at all on the inquiry before the Committee.
14
                   PRESIDING OFCR. BAILEY: Okay. Ms.
15
         Nelkens?
16
                   MS. NELKENS: The evidence that we
17
         have is that there were no temporary lights on
18
         the Project at any point during the
19
         construction. And I think it's extremely
20
         relevant how the insurance company would deal
21
         with this, as it is still under their -- that
22
         insurance. And, by the way, I --
23
                   PRESIDING OFCR. BAILEY: Well, excuse
24
         me.
```

```
1
                   MS. NELKENS:
                                 I'm sorry.
                   PRESIDING OFCR. BAILEY: But you're
 2
 3
         talking about the construction insurance
 4
         company?
 5
                   MS. NELKENS: Yes. It's still
         considered under construction.
 6
 7
                   PRESIDING OFCR. BAILEY: Right. And
         that's not before us right now. We're looking
 8
9
         for the future. So, --
10
                   MS. NELKENS: If the construction --
11
         I'm sorry.
12
                   PRESIDING OFCR. BAILEY: Go ahead.
                   MS. NELKENS: If the construction
13
14
         company finds that they cannot keep insuring
15
         this, because of the problems that we have
16
         uncovered, I do not believe that any other
17
         company will want to insure them in the future,
18
         as they have a track record of being in
19
         noncompliance with the Certificate.
                   PRESIDING OFCR. BAILEY: I'm not --
20
21
                   WITNESS YADAV: I'm sorry, I object
22
         to --
                   PRESIDING OFCR. BAILEY: Wait. Wait
23
24
         wait, wait. You don't get to object, your
```

```
1
         lawyer will. But I'm not sure -- I'm not sure
         that that fact is a fact.
 2
 3
                   Mr. Needleman.
 4
                   MR. NEEDLEMAN: I have three points,
 5
         Madam Chair.
                   First of all, that's argument.
 6
 7
         Second of all, it's purely hypothetical.
         don't believe Ms. Nelkens has any experience in
 8
9
         commercial insurance for large projects like
10
         this to be able to say something like that.
11
         And, third, the premise underlying her argument
12
         is incorrect. That the facts associated with
13
         the issue of the lights were laid out in the
14
         October 4th letter from Ms. Monroe. And what's
15
         said in that letter doesn't conform with what
16
         Ms. Nelkens just said.
17
                   PRESIDING OFCR. BAILEY: That's what
18
         I thought. Just a minute please.
19
                         [Presiding Officer Bailey
20
                         conferring with Atty. Iacopino.]
21
                   PRESIDING OFCR. BAILEY: All right.
22
         I think that the question assumes facts that
23
         are not in evidence. Therefore, the objection
24
         is sustained.
```

```
1
                   MS. NELKENS: I believe that we could
 2
         produce the evidence, if I was not denied the
 3
         ability to get it.
                   PRESIDING OFCR. BAILEY: All right.
 4
 5
         You've made your record. Let's move on.
    BY MS. NELKENS:
 6
 7
         Under your protective rights, I understand that
         it's going to be totally up to TransAlta to
 8
9
         make sure things are running correctly. Will
10
         you have somebody on-site to protect your
11
         investment?
12
         (Ms. Yadav) Is that a question to me?
    Α
13
         Yes.
14
         (Ms. Yadav) No. We're purely a financing
         party. We're a passive equity investor. We
15
16
         rely on TransAlta, as the managing member, as
17
         the owner, as the operator, to operate and
18
         manage the day-to-day operations of the
19
         Project.
20
              We are not in the business of operating
21
         assets. That's the business that TransAlta is
22
              We're doing this deal with TransAlta,
23
         because we have -- we know the company very
24
               We've got very good access all the way
         well.
```

WITNESS PANEL: Ward | Yadav] 1 up to the --2 [Court reporter interruption.] 3

CONTINUED BY THE WITNESS:

- 4 (Ms. Yadav) -- all the way up to the C-suite.
- BY MS. NELKENS:
- 6 What's the "C-suite"?
- 7 (Ms. Yadav) It's the CEO level. Α
- 8 Oh. Q
- (Ms. Yadav) I'm sorry. 9 Α
- 10 Okay. Q
- 11 (Ms. Yadav) The CFO, CEO.
- 12 Okay. CFA. Thank you. Q
- 13 (Ms. Yadav) Yes. I mean, and that's why we're
- 14 doing this deal with TransAlta, right? We know
- 15 the Company very well. We've known them for
- 16 over 20 years. We've provided financing to
- 17 them. We know that, if there's an issue, they
- 18 will fix it, and they have the balance sheet to
- 19 do so.
- 20 Okay. I think I just have one more question.
- 21 If TransAlta does not run this appropriately,
- 22 do your -- are your rights protected? Is that
- 23 what -- that's what the insurance is for? So
- 24 that if they, to use a vernacular, screw up,

[WITNESS PANEL: Ward|Yadav]

```
1
         your investment is protected?
 2
    Α
         (Ms. Yadav) Well, insurance covers things that,
 3
         you know, are covered by insurance.
         Yes.
 4
    Q
 5
         (Ms. Yadav) Casualty or any things of that
 6
         nature.
 7
                   MS. NELKENS: Thank you. Thank you.
                   PRESIDING OFCR. BAILEY: All right.
 8
         Are there questions from the Committee?
9
10
                   MR. SERVETAS: No.
11
                   MS. NELKENS: I quess --
12
                   PRESIDING OFCR. BAILEY: I have
13
         questions. What?
14
                   MS. NELKENS: Is it possible, since I
15
         obviously could not get proof of what I was
16
         saying, is there any way that the Subcommittee
17
         can ask for proof that the temporary lights
18
         were purchased in the first place?
                   PRESIDING OFCR. BAILEY: Well, I
19
20
         think that our Administrator looked into that.
21
                   MS. NELKENS: No.
22
                   PRESIDING OFCR. BAILEY: Okay. Hang
23
         on.
24
                    That issue really isn't part of this
```

[WITNESS PANEL: Ward|Yadav]

```
1
         proceeding. I think it may be -- it would be
 2
         more appropriate to address it in another
 3
         proceeding, if the Committee felt that that
         were the case that it was necessary.
 4
 5
                   MS. NELKENS: Okay. I hope the
 6
         Committee will consider that.
 7
                   PRESIDING OFCR. BAILEY: Okay. I do
         have some questions.
 8
    BY PRESIDING OFCR. BAILEY:
9
10
         So, I drew myself a little map of this
11
         complicated transaction. And I am not a
12
         finance expert, so bear with me, please. But,
13
         as I understand it, Antrim Level is going to
14
         transfer -- or, TransAlta is going to transfer
15
         the ownership interest in AWE from Antrim Level
16
         to Bobcat Equity?
17
         (Mr. Ward) No. It will stay underneath Antrim
18
         Level. So, Antrim Level and AWE would move
19
         over under Bobcat Holdco.
20
         Oh. Okay. So, I'm pretty sure I read in the
         testimony that, let me see if I can find it,
21
22
         that 100 percent membership interest was going
23
         to be transferred to Bobcat Equity, and then
24
         Bobcat Equity was going to create Bobcat
```

45

```
1
         Holdco, and transfer the membership to Bobcat
 2
         Holdco, which then gets converted to Class B
 3
         stocks?
 4
    Α
         (Mr. Ward) Yes. So, correct. So that, if you
 5
         think about sort of the final resting place, we
 6
         had to create Bobcat Equity Holdings, which is
 7
         effectively TransAlta's, like that's our
         TransAlta Corp. entity. And then, there would
 8
9
         be Bobcat Holdco, which is where both Citi and
10
         TransAlta will have their Class A and Class B
11
         memberships.
              So, the final sort of structure will be,
12
13
```

so, the final sort of structure will be, underneath the Bobcat Holdco, will be both the Big Level, the Pennsylvania asset that I mentioned earlier, and Antrim Level, with the sub, AWE, the Certificate holder. So, basically, both assets will be sitting underneath Bobcat Holdco, and Citi and TransAlta will have both of their investments in that Holdco.

14

15

16

17

18

19

20

21

22

23

24

Q Okay. That's helpful. Thank you. And, so,
the -- I had another question, and just so that
I make sure I understand it. If Holdco is -contains Antrim Level and Bobcat -- I mean, not

```
1 "Bobcat", Big Wind, right?
```

- 2 A (No verbal response).
- 3 Q Bobcat Equity is how TransAlta controls all
- 4 that?
- 5 A (Mr. Ward) Correct.
- 6 Q And is there anybody else associated with
- 7 Bobcat Equity or is that just TransAlta?
- 8 A (Mr. Ward) That is just TransAlta.
- 9 Q Okay. I want you to point me in the Agreement
- 10 to where the limited consent rights of Class A
- shares is defined. Can you do that? And maybe
- 12 you can do it on a break or take your time.
- 13 A (Mr. Ward) Sure.
- 14 Q I do have some questions for Ms. Yadav while
- 15 you're looking for it, if you want to.
- 16 A (Ms. Yadav) And I can help you with that.
- 17 | Q Okay.
- 18 | A (Ms. Yadav) It's in the Limited Liability
- Company Agreement, which is an exhibit to the
- 20 Equity Capital Contribution Agreement.
- 21 | Q Can you give me a page number?
- 22 A (Ms. Yadav) Sure.
- MR. NEEDLEMAN: I believe it's
- 24 Page 224.

```
1
                    MR. IACOPINO: And, counsel, is this
          a confidential document? This is a
 2
 3
          confidential document, correct?
 4
    BY THE WITNESS:
 5
 6
 7
 8
 9
10
            [REDACTED - Intentionally left blank]
11
12
13
14
15
16
17
18
19
20
21
22
23
24
```

{SEC 2019-03} [REDACTED-For PUBLIC Use] {11-12-19}

```
1
 2
 3
 4
            [REDACTED - Intentionally left blank]
 5
 6
 7
                    PRESIDING OFCR. BAILEY: Excuse me.
         Do we need to close the room for this?
 8
                    WITNESS YADAV: Yes. This is getting
 9
10
         into the weeds, and this would be confidential.
11
         So, yes.
12
                    PRESIDING OFCR. BAILEY: Okay.
13
                    MR. NEEDLEMAN: I think so.
14
                    WITNESS YADAV: Yes.
15
                    PRESIDING OFCR. BAILEY: All right.
16
         Who in the room is not entitled to confidential
17
         information, Mr. Gets, do you know?
18
                    MR. GETZ: Everyone in room is
19
         entitled.
20
                    PRESIDING OFCR. BAILEY: Okay. So,
21
         should we turn the phone off or -- off the
22
         record.
23
                         (Off-the-record discussion
24
                         ensued.)
```

1	PRESIDING OFCR. BAILEY: Back on.
2	All right. The people on the phone have
3	identified themselves, and the witness has
4	agreed that they're all people that she knows.
5	And there are no objections from the Petitioner
6	to disconnecting the phones. So, we are not
7	going to disconnect the phone.
8	(End of public session as
9	Pages 51 through 62 contain
10	information that is deemed to be
11	CONFIDENTIAL & PROPRIETARY and
12	are therefore provided under
13	separate cover so designated.)
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	

1	(Hearing resumes within the
2	PUBLIC session.)
3	PRESIDING OFCR. BAILEY: Okay. Thank
4	you.
5	All right. I think that's all the
6	questions I have. Thank you very much.
7	Mr. Needleman or Ms. Geiger, do you
8	have any redirect?
9	MR. NEEDLEMAN: I have none for Mr.
10	Ward.
11	MS. GEIGER: And I have none for Ms.
12	Yadav.
13	PRESIDING OFCR. BAILEY: Okay. I
14	thank you for your testimony, and you can be
15	excused.
16	All right. Let's take a ten-minute
17	break. And, when we come back, we will have
18	the Antrim residents, and Mr. Iacopino will
19	walk you through introducing your testimony,
20	okay?
21	[No verbal response.]
22	PRESIDING OFCR. BAILEY: All right.
23	Thank you.
2 4	(Recess taken at 10:12 a.m.

1	and the hearing resumed at
2	10:23 a.m.)
3	PRESIDING OFCR. BAILEY: All right.
4	We're back on the record.
5	And, during the break, I looked at
6	Page 8 in the <i>pdf</i> document with the
7	definitions, and I got a little bit more
8	confused. And, so, I appreciate you coming
9	back to walk me through this. I think I've
10	figured it out, but I want you to tell me, so
11	that I know I have it right.
12	BRENT WARD, Previously Sworn (Resumed)
13	ANU YADAV, Previously Sworn (Resumed)
	(End of public session as
14	(End of public session as Pages 65 through 67 contain
14 15	
14 15 16	Pages 65 through 67 contain
14 15 16 17	Pages 65 through 67 contain information that is deemed to be
14 15 16 17	Pages 65 through 67 contain information that is deemed to be CONFIDENTIAL & PROPRIETARY and
14 15 16 17 18	Pages 65 through 67 contain information that is deemed to be CONFIDENTIAL & PROPRIETARY and are therefore provided under
14 15 16 17 18 19	Pages 65 through 67 contain information that is deemed to be CONFIDENTIAL & PROPRIETARY and are therefore provided under
14 15 16 17 18 19 20	Pages 65 through 67 contain information that is deemed to be CONFIDENTIAL & PROPRIETARY and are therefore provided under
14 15 16 17 18 19 20 21 22	Pages 65 through 67 contain information that is deemed to be CONFIDENTIAL & PROPRIETARY and are therefore provided under

1	(Hearing resumes within the
2	PUBLIC session.)
3	PRESIDING OFCR. BAILEY: Okay. Thank
4	you very much. I appreciate your coming back
5	up. You can be excused now.
6	Or, well, do you have any redirect?
7	MR. NEEDLEMAN: I'm tempted on the
8	"lawyer" comment, but I won't.
9	PRESIDING OFCR. BAILEY: Okay. Thank
10	you.
11	All right. Let's have the Antrim
12	residents, after they leave the stand, come up
13	and get sworn in please.
14	(Whereupon Shelley Nelkens and
15	Richard Block were duly sworn by
16	the Court Reporter.)
17	SHELLEY NELKENS, SWORN
18	RICHARD BLOCK, SWORN
19	DIRECT EXAMINATION
20	BY MR. IACOPINO:
21	Q Okay. I'm going to start with you, Ms.
22	Nelkens. Could you tell us your full name and
23	spell your name for the record please?
2 4	A (Ms. Nelkens) It's actually Doris Helen

- [WITNESS PANEL: Nelkens|Block] 1 Nelkens, is my legal name. Shelley is a 2 nickname. Okay. And could you spell "Nelkens" for us 3 Q 4 please? 5 (Ms. Nelkens) N-e-l-k-e-n-s. 6 And where do you reside? Q 7 (Ms. Nelkens) At 11 North Main Street, in Α 8 Antrim, New Hampshire. And did you file pre-filed testimony in this 9 Q 10 docket? 11 (Ms. Nelkens) Yes. 12 And has it been marked as "Exhibit 4" for Q identification? 13 14 (Ms. Nelkens) Yes. 15 And is that testimony true and correct to the Q 16 best of your knowledge and belief? 17 Α (Ms. Nelkens) Yes. 18 Q Okay. And do you wish for that testimony to be 19 entered into the docket here today as your
- 20 testimony?
- 21 A (Ms. Nelkens) Yes.
- 22 | Q Do you have any changes or additions to it?
- 23 A (Ms. Nelkens) No.
- 24 | Q Thank you. Mr. Block, could you please state

```
[WITNESS PANEL: Nelkens|Block]
 1
         your name, spelling your last name for the
 2
         record?
 3
          (Mr. Block) My name is Richard Block,
    Α
 4
         B-1-o-c-k.
 5
         And can you tell us where you reside please?
 6
          (Mr. Block) I reside at 63 Loveren Mill Road,
 7
         in Antrim.
         Okay. Now, Mr. Block, did you file Exhibit 5
8
    Q
         for identification as your pre-filed testimony?
9
10
         (Mr. Block) Yes, I did.
    Α
11
         And is that testimony true and correct to the
    Q
12
         best of your knowledge and belief?
13
         (Mr. Block) Yes, it is.
14
         And do you wish for that testimony to be
15
         entered into the docket here today?
16
    Α
         (Mr. Block) I do.
17
         Do you have any changes or additions to that?
    Q
18
    Α
         (Mr. Block) None.
19
                    MR. IACOPINO: They're available for
20
         cross.
                    PRESIDING OFCR. BAILEY:
21
22
         Needleman?
```

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the Public was going to go first.

MR. NEEDLEMAN: I assumed Counsel for

23

[WITNESS PANEL: Nelkens|Block]

```
PRESIDING OFCR. BAILEY: Oh, I'm
 1
 2
         sorry. Yes, you're right. Mr. Brooks?
 3
                   MR. BROOKS: I have no questions.
                   PRESIDING OFCR. BAILEY: Mr.
 4
 5
         Needleman?
 6
                   MR. NEEDLEMAN: Then, I have none.
 7
         Thank you.
                   PRESIDING OFCR. BAILEY: All right.
 8
         Any questions from the Committee? No?
 9
10
                         [No verbal response.]
11
                   PRESIDING OFCR. BAILEY: All right.
12
         I thank you for your testimony.
13
                   WITNESS NELKENS: You're more than
14
         welcome.
15
                   PRESIDING OFCR. BAILEY: All right.
16
         Are there any other witnesses that we need to
17
         hear from?
18
                   MR. NEEDLEMAN: I don't believe so.
19
                   PRESIDING OFCR. BAILEY: All right.
20
         Seeing none. Let's take closing statements, if
21
         that's okay.
22
                    So, Ms. Nelkens, would you like to
23
         start with your argument?
24
                   MS. NELKENS: Sure. Is this on?
```

Okay.

that, had I not been denied the right to discovery, which I think I should have had a right to, I would have been able to prove my point. That the lights were never purchased. And, apparently, nobody was ever hired to put them on, these are the temporary lights. And, certainly, that does not fall under prudent operator standards, which I think, by right, should negate the entire process for Citigroup, if they are going to be adhering to their Agreement.

Not having lights on from the time that that Project hit 200 feet, all the way to the final height, is the height of -- I'm not sure what. I don't know whether they didn't buy the lights to save money. I have no idea what happened.

I do know that that should be taken into consideration. And I'm hoping that the Subcommittee will look into that further, and find that the lights were not purchased, and, therefore, they were violating the Certificate,

1 and, therefore, it was not prudent operating 2 standards. And Citigroup should not be 3 involved in such a shysterly operation. That's all. 4 PRESIDING OFCR. BAILEY: 5 Thank you. 6 Mr. Brooks. 7 MR. BROOKS: Thank you. First, I just want to reiterate what 8 9 I believe my role was today, and what our role 10 It was not, as far is I understood, to 11 reevaluate the entire Project, to determine 12 whether or not we would approve the project if 13 it came in here fresh today. I simply 14 examined, essentially, the delta, the 15 difference between what was proposed in this 16 Application and what was existing in the 17 Project. 18 That transaction seems relatively

That transaction seems relatively common. It's, in its essence, is relatively simple, although the mechanism is complicated.

19

20

21

22

23

24

As we talked about, and as the witnesses discussed, essentially, Citicorp -- Citigroup is buying the tax credits, and there are a significant structure that goes along

```
1
         with that. But, in its fundamental respect,
         that's what we're talking about.
 2
 3
                    I did, for my own purposes, not only
         review it internally, I did hire Brattle Group
 4
 5
         to review the ECCA. And they confirmed that
         this is a normal transaction within the
 6
 7
         renewable energy world. But that was for my
         purposes.
 8
                   But, having looked at it and having
 9
10
         examined it, I have no objection to the
11
         proposal. I do believe that, to the extent
12
         that the Subcommittee issues an order, it
13
         should reflect the assertions made by the
14
         Applicant. In other words, that nothing will
15
         change with respect to the ultimate control and
16
         operation of the Project.
17
                   PRESIDING OFCR. BAILEY: Thank you.
18
         Mr. Needleman.
19
                   MR. NEEDLEMAN: I was just wondering
20
         if the Town had anything.
21
                   PRESIDING OFCR. BAILEY: Oh, I'm
22
         sorry. Does the Town, would you like to make
23
         any --
24
                   MR. ROBERTSON: No statement.
                                                   No.
```

```
1
                   PRESIDING OFCR. BAILEY:
                                             Okay.
                                                    All
 2
         right.
 3
                   MR. NEEDLEMAN:
                                    Thank you, Madam
 4
         Chair.
                 Just quickly.
                    The representations that Ms. Nelkens
 5
         made about having "the right to discovery" in
 6
 7
         this case are ones that we don't agree with.
         think the record clearly reflects that the
 8
9
         Committee admitted these petitioners as full
10
         parties, gave them the opportunity to conduct
11
         discovery. In fact, a technical session did
12
                 They had the opportunity to review the
13
         information and request information, if they
14
         wanted it. And, so, the notion that they were
15
         somehow denied access to that information I
16
         don't believe is accurate.
17
                   With respect to what happened with
18
         the lights, I think we've addressed that issue.
19
         And I think that the October 4th, 2019 letter
20
         from Ms. Monroe says everything that needs to
         be said about this issue as it might in any way
21
22
         pertain to this docket.
```

When you look back over the course of the record in this proceeding, you will see,

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23

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1
         and I think, Madam Chair, you acknowledged at
         the beginning in your opening remarks that this
 2
 3
         tax equity investment was contemplated earlier
 4
         on in the transfer proceeding. It is, as we've
 5
         heard numerous times, a very common mechanism
 6
         for financing these types of projects.
 7
         think it's also very important to recognize the
         fact that using this type of finance mechanism
 8
 9
         is a way to implement important national and
10
         state policy with respect to the encouraging --
11
         encouragement of the development of renewable
12
         energy projects.
13
                   We believe that the Petitioners have
14
         provided all the information that is necessary
15
         in their materials and their testimony and
16
         exhibits, which I would ask be moved into the
17
         record as full exhibits, to support the request
18
         that this equity infusion, as described in the
19
         Petition, be allowed. And we ask that you
20
         approve it.
21
                   PRESIDING OFCR. BAILEY: Ms. Geiger,
22
         are you --
23
                   MS. GEIGER: I just would basically
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support everything that Mr. Needleman said.

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1
                   MR. BAINES:
                                Microphone.
                   MS. GEIGER: I don't have one.
 2
 3
                   MR. BAINES: Oh.
 4
                   PRESIDING OFCR. BAILEY: Support
 5
         everything that Mr. Needleman said?
                   MS. GEIGER: Correct.
 6
 7
                   PRESIDING OFCR. BAILEY: Okay. All
         right. Are there any objections to any of the
 8
         exhibits?
9
10
                   MR. NEEDLEMAN: None by the
11
         Petitioners.
12
                   MR. BROOKS: None by Counsel for the
13
         Public.
14
                   PRESIDING OFCR. BAILEY: Okay.
15
         Without objection, we will strike ID on
16
         Exhibits 1 through 5.
17
                   And, with that, we will close the
18
         record.
                 And take a brief break with counsel,
19
         and then we will come back and deliberate.
20
                   MR. IACOPINO: And just so the record
         is clear, Exhibit 2 will remain confidential.
21
22
                   PRESIDING OFCR. BAILEY: All right.
23
         Also, if the court reporter could provide a
24
         copy of the transcript in advance to the
```

1	Applicant to screen, to make sure that we got
2	all the confidential information appropriately
3	flagged and redacted, I would appreciate that.
4	Thank you.
5	All right. We're going to take a
6	ten-minute break.
7	(Recess taken at 10:38 a.m. and
8	deliberations commenced at
9	10:49 a.m.)
10	DELIBERATIONS
11	PRESIDING OFCR. BAILEY: All right.
12	We are going to have the Subcommittee
13	deliberate the merits of the proposal.
14	The first thing I'd like to do is
15	discuss the Motion for Declaratory Ruling. And
16	here we need to determine or, the Applicant
17	has asked us to determine that it does not need
18	approval for excuse me a second.
19	[Presiding Officer Bailey
20	conferring with Atty. Iacopino.]
21	MS. NELKENS: Can I
22	PRESIDING OFCR. BAILEY: Ms. Nelkens,
23	this is deliberations. So, this is us talking.
24	MS. NELKENS: Yes.

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1
                   PRESIDING OFCR. BAILEY: What do you
 2
         need?
 3
                   MS. NELKENS: I would just like to
         open up the record for a minute, --
 4
                   PRESIDING OFCR. BAILEY: No.
 5
 6
                   MS. NELKENS: -- so that I can
 7
         address something that was said about --
                   PRESIDING OFCR. BAILEY: The record
 8
         is closed.
9
10
                   MS. NELKENS: All righty. Sorry.
11
                   PRESIDING OFCR. BAILEY: Okay. All
12
         right.
13
                   So, the Applicant has asked us to
14
         determine by declaratory ruling that they don't
15
         need approval to change this corporate
16
         structure or ownership. They have the burden
17
         to demonstrate that the request is not a
18
         transfer of ownership or a change in ownership
19
         structure.
20
                   So, anybody want to start the
21
         discussion?
22
                   MR. BAINES: Yes. In view of the
23
         chart, it's clear to me that this is definitely
24
         a change in structure. And I would so move to
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1
         deny the Motion for Declaratory Ruling.
                    MR. SERVETAS: I would agree, and
 2
 3
         second.
                    PRESIDING OFCR. BAILEY: Okay.
 4
                                                    All
 5
         those -- well, is there any discussion on the
 6
         motion?
 7
                    I agree with you. I think that it's
         clearly a change in ownership structure. So, I
 8
         think that we need to move forward with the
9
10
         next step of the phase.
11
                    So, any -- if there's no further
12
         discussion?
13
                         [No verbal response.]
14
                    PRESIDING OFCR. BAILEY: Okay. All
15
         those in favor of the motion denying the
16
         ruling -- denying the Motion for Declaratory
17
         Judgment say "aye"?
18
                         [Multiple members indicating
                         "aye".]
19
20
                    PRESIDING OFCR. BAILEY: All right.
         That's unanimous.
21
22
                    And we will move onto whether the
23
         change in ownership will effect the financial,
24
         technical, and managerial ability of Antrim
```

Level to comply with its ability to meet the terms of the Certificate.

3

4

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So, under our rules, we look at -- we look at three things: Financial, managerial and technical. And the rule is Site 301.13. When "determining whether an applicant for a Certificate of Site and Facility has the financial capability to construct and operate the facility, the Commission" -- or, sorry, "the committee must consider: The applicant's experience in securing funding to construct and operate energy facilities similar to this proposed facility; the experience and expertise of the applicant and its advisors, to the extent the applicant is relying on advisors; the applicant's statements of current and pro forma assets and liabilities; and financial commitments the applicant has obtained or made in support of the construction and operation of the proposed facility."

So, here, I think what we need to do is consider whether the proposed change in ownership structure changes any of the findings that the Committee made with respect to those

```
1
         in financial.
                   MR. BAINES:
                                 It's my observation that
 2
 3
         it does enhance the financial capability. So,
         I feel we've met that criterion -- the proposal
 4
 5
         has met that criterion.
 6
                   MR. SERVETAS: I would agree.
 7
         don't see a change to the financial
         capabilities that are brought up by going with
 8
 9
         the equity tax with this new structure.
10
                   PRESIDING OFCR. BAILEY: Yes. And I
11
         was on the Subcommittee that approved the
12
         change in ownership, whereby Antrim Level LLC
13
         became the owner. And it was expected that
14
         they would finance part of it through tax
15
         equity financing. So, I think that this is
16
         consistent with what they said they were going
17
         to do.
                 And I do also think that it's a common
18
         practice for renewable projects like this.
19
                   So, I don't think that the financial
20
         capability has -- that the financial capability
21
         of Antrim Level has changed, and, in fact, it
22
         may even be better for Antrim Level to be able
```

All right. For technical capability,

to meet the terms of the Certificate.

23

1	the rule requires that we consider "the
2	applicant's experience in designing,
3	constructing, and operating energy facilities
4	similar to the proposed facility; and the
5	experience and expertise of any contractors or
6	consultants engaged or to be engaged by the
7	applicant to provide technical support for the
8	construction and operation of the proposed
9	facility."
10	And here, we are going to consider
11	whether the change in ownership structure has
12	in any way affected Antrim Level's ability
13	to whether it's changed Antrim Level's
14	ability to meet those requirements.
15	MR. SERVETAS: Here I would say that,
16	just because the structure is really financial,
17	there's no impact on the technical
18	capabilities. So, I would say it's no change.
19	MR. BAINES: And, also, the entity
20	having about 100 years experience in this was
21	pretty compelling to me as well.
22	PRESIDING OFCR. BAILEY: And the
23	testimony that Citi gave that I felt was
24	compelling was that they really don't want to

```
1
         have any --
                   MR. BAINES:
                                 Right.
 2
                   PRESIDING OFCR. BAILEY: -- business
 3
 4
         in the technical or the managerial side.
 5
         the Agreement, as we dove into, corroborates
 6
         the testimony that Antrim Level and TransAlta
 7
         ultimately will still have full responsibility
         for managerial -- well, for the technical
 8
         capability. I don't think that this ownership
 9
10
         structure has changed that.
11
                   MR. BAINES: So, there's no change
12
         from the original decision supporting --
13
                         [Court reporter interruption.]
14
                   MR. BAINES: I think there's no
15
         change from the original approval that the
16
         experience was definitely engaged in this
17
         Project for the successful operation,
18
         completion and operation of it.
19
                   PRESIDING OFCR. BAILEY: All right.
20
         And the same format for managerial capability,
21
         we need to consider "the applicant's experience
22
         in managing the construction and operation of
23
         energy facilities similar to the proposed
24
         facility; and the experience and expertise of
```

1	any contractors or consultants engaged or to be
2	engaged by the applicant to provide managerial
3	support for the construction and operation of
4	the proposed facility."
5	And the conversation is, has that
6	changed is that changed by the new ownership
7	structure?
8	MR. SERVETAS: I would say, similar
9	to the discussion above with technical
10	capabilities, you know, it's staying the same
11	with TransAlta. There's no change to that from
12	what was previously done.
13	MR. BAINES: And I concur with that.
14	PRESIDING OFCR. BAILEY: And I do as
15	well.
16	All right. So, I think that I could
17	entertain a motion for a finding that there is
18	no that the ownership structure the
19	change in ownership structure does not have an
20	impact on the financial, managerial, or
21	technical ability of the Applicant to finish
22	the construction and operate the Project in
23	terms with the Certificate.
24	But I would like to add Counsel for

86

```
1
         the Public's caveat that we reflect in the
 2
         Order the Applicant's willingness to agree --
 3
         let me find my notes here. Hang on.
 4
                        To reflect the Applicant's
 5
         assertion that nothing will change with respect
 6
         to operation of the Project, just to add that
 7
         as a --
 8
                   MR. BAINES: And, also, from the
9
         public testimony indicated it's a normal
10
         transaction that's being asked here, in terms
11
         of their opinion.
12
                   PRESIDING OFCR. BAILEY: Yes.
13
         Counsel for the Public's consultant, who
14
         reviewed the Agreement, --
15
                   MR. BAINES: Correct.
16
                   PRESIDING OFCR. BAILEY: -- said that
17
         it was a standard --
18
                   MR. BAINES: So, I would --
19
                   PRESIDING OFCR. BAILEY: -- a fairly
20
         standard agreement, even though it's confusing
21
         to us.
                   MR. BAINES: So, Madam Chair, I would
22
23
         so move.
24
                   PRESIDING OFCR. BAILEY: All right.
```

```
MR. SERVETAS: I would second.
 1
                    PRESIDING OFCR. BAILEY: Okay. Any
 2
         discussion?
 3
                         [No verbal response.]
 4
                    PRESIDING OFCR. BAILEY: All those in
 5
         favor say "aye"?
 6
 7
                         [Members indicating "aye"
 8
                         unanimously.]
                    PRESIDING OFCR. BAILEY: Okay. All
 9
10
         right.
                   Now, we need to -- I need to ask for
11
12
         a motion to approve the change in ownership
13
         structure?
14
                   MR. SERVETAS: I so move.
15
                   MR. BAINES: Second.
16
                    PRESIDING OFCR. BAILEY: All right.
17
         Any discussion?
18
                         [No verbal response.]
19
                    PRESIDING OFCR. BAILEY: All those in
20
         favor?
21
                         [Members indicating "aye"
22
                         unanimously.]
23
                    PRESIDING OFCR. BAILEY: Okay. Is
24
         there any other business that anybody -- that
```

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1
         the Committee -- the Subcommittee needs to take
 2
         up in this docket?
 3
                          [No verbal response.]
 4
                    PRESIDING OFCR. BAILEY: Seeing none.
 5
                      Thank you. We're adjourned.
         All right.
                          (Whereupon the hearing and
 6
 7
                         deliberations were adjourned at
                         10:59 a.m.)
 8
 9
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CERTIFICATE

I, Steven. E. Patnaude, a Licensed Shorthand Court Reporter, do hereby certify that the foregoing is a true and accurate transcript of my stenographic notes of these proceedings taken at the place and on the date hereinbefore set forth, to the best of my skill and ability under the conditions present at the time.

I further certify that I am neither attorney or counsel for, nor related to or employed by any of the parties to the action; and further, that I am not a relative or employee of any attorney or counsel employed in this case, nor am I financially interested in this action.

> Steven E. Patnaude, LCR Licensed Court Reporter

> > N.H. LCR No. 52 (RSA 310-A:173)